



# SANJAY NAGARKOTI

Sales Representative



## Profile

Dynamic and results-driven Sales Representative with over 4 years of experience in building strong client relationships and exceeding sales targets. Proven track record in demonstrating exceptional communication and negotiation skills, leading to increased revenue and customer satisfaction. Proficient in utilizing software and data analytics to identify sales opportunities and strategize effectively. Passionate about delivering tailored solutions to meet customer needs while fostering long-term partnerships. Committed to continuous professional development and staying updated on industry trends to drive sales success.



## Experience

12th February, 2018 – 8th April, 2020

### Genesis Mart Pvt.Ltd | Sales representative

- Organized store merchandise racks and displays to promote and maintain visually appealing environments.
- Answered questions about store policies and addressed customer concerns.
- Monitored sales floor and merchandise displays for presentable condition, taking corrective action such as restocking or reorganizing products.

15th August, 2020 – 19th January, 2022

### GOMA Digital Printing | Sales Representative

- Developed and executed sales strategies to meet and exceed revenue targets.
- Managed and motivated a team of sales representatives to achieve sales goals.
- Conducted regular performance reviews and provided coaching and guidance to team members.
- Collaborated with the marketing team to create effective sales materials



## Education

– 2012 AD

### National Education Board (NEB) | School Leaving Certificate (SLC)

Aum School  
1st Division

2013 AD – 2015 AD

### Higher Secondary Education Board (HSEB) | +2

Kathmandu Institute of Science and Technology (KIST)  
2nd Division

2016 AD – 2019 AD

### Tribhuvan University (TU) | Bachelor in Business Studies (BBS)

Ganesh Multiple Collage  
2nd Division

2021 AD – Till now

### Tribhuvan University (TU) | Masters in Business Studies (MBS)

Active Collage  
4th semester running

## Contact Me



+971505949134



sanjaynagarkoti11@gmail.com



Al Rolla Street  
Bur Dubai,UAE

## Social Profile



facebook.com/share/b6bej2td8fg  
b8fln/?mibextid=qi2omg

## Additional info

### Skills

- Excellent Customer Service Skill
- Record Management
- Advance Communication Skills
- Teamwork Skills
- Motivated Attitude
- Strong Mathematical Skills
- Account Management
- Customer Relation
- Strategic Planning
- System and Software expertise

### Languages

- English
- Nepali
- Hindi
- Newari

### Interest

- Music
- Travelling
- Dancing
- Photography