



Location

Burjuman, Dubai

Phone

+971547059391

Email

sanoopsanu3554@gmail.com

Linkedin

linkedin.com/in/sanoop-sanu

Softwares & Platforms

- SAP (Cash managements and reports)
- Microsoft Excel, Outlook, Word, PowerPoint
- Gmail
- MIS

Skills & abilities

- Visual Merchandising
- Store operation management
- Problem solving
- Resource management
- Customer Relationship management
- Department Planning
- Health & Safety Monitor

Sanoop T. S

I am completed in master degree I have previous experience in retail management Sales Store manager .A strong leadership and team management abilities.excellent Communication and customer service skills. Retail management and daily operation Managing team and sales performance.

Experience

2022 - 2024

Store Manager | Jockey | Page Industries Limited | Calicut, India

About: Jockey International, Inc. is an American manufacturer and retailer of underwear, sleepwear, and sportswear for men, women, and children. The company is based in Kenosha, Wisconsin. Jockey invented the first men's Y-Front brief in 1934 and it is a recognized trademark in 120 countries.

- Monitoring sales revenue, growth, transaction values.
- Conducting timely feedbacks and customer satisfaction reports by measuring of customer loyalty likelihood to recommend to the other stores.
- Analysis on customer complaint percentages and implementation of accurate corrective actions.
- Inventory management within the store:
 - Rate at which inventory is sold
 - Stock outs on demands
 - Loss due to damages and mishandling
- Evaluation on team performance to achieve targets.
- Conduct trainings and product knowledge sessions to enhance employee level.
- Maintain social well being, Health & Safety regulations. Track workplace accidents and incidents
- Ensure all the promotions are initiated as per current trends and reduce regular returns.

2021 - 2022

Sales Executive | Fashion men womens and kids | Calicut, India

- Monitoring monthly/Yearly sales targets.
- Create customer relationships data and feedback reports on timely basis.
- Implement new sales strategies and promotions as per trends.
- Initiate team meetings & Trainings discuss marketing strategies.
- Data analysis on challenges that affect sales performances and eradication plans.
- Create day to day reports as per demand by managers.

- Inventory management
- Time Management
- Team Lead
- Data Analysis and Reporting

Language Skill

- English
- Hindi
- Malayalam
- Tamil

Interests

- Travelling
- Photography
- Cooking
- Reading
- Singing
- Cycling
- Listening to music

2020 – 2021

Office Staff | Gold manufacturing JC Jewellers | Thrissur, India

- Daily maintaining records, schedule appointments, meetings and conferences.
- Expertise on management regulation and follow procedures intact within the premises.
- Managing incoming and outgoing correspondences (Emails, letters, packages).
- Inputting, updating, and maintaining databases, spreadsheets, and records.
- Retrieving and providing information from records as needed.
- Assisting customers or clients with inquiries, issues, or complaints.
- Handling customer complaints, feedbacks and provide information on services and products.
- Ensuring office premises are well maintained and tidy.
- Trouble shoot basic IT relates issues and 100% monitoring on health and safety procedures.

Education

Master's in Botany Major: Plant Science	2020
Bachelor's in Botany Major: Arts & Science	2018
Government Higher Secondary School Certificate Major: HSC	2015
Bharat Matha Higher Secondary School Major: SSLC	2013

Personal Details

Passport No.: W 6041722
Visa Type: Tourist
Passport Expiry: 1st November, 2032
Date of birth: 2nd March, 1998
Marital Status: Single

Self Declaration

I hereby declare that the above particulars of fact and information stated are complete to the best of my belief and knowledge.