

ADDRESS

LUCKY ROUNDABOUT, AJMAN AIMAN

EDUCATION

KANNUR UNIVERSITY
Bachelor Of Business Administration
2014 – 2017

HIGHER SECONDARY BOARD OF KERALA Higher Secondary 2012 – 2014

SKILLS

- Good Communication Written And Oral Skill
- Excellent Conceptual And Analytical Skills
- Effective Interpersonal Skill
- Cash Management
- Merchandise Controll

PERSONALITY

- Communicative
- Punctuality
- Creativity
- Organized

SARAN JYOTHI S P

- **** 0562044085
- saranjyothisp1819@gmail.com

PROFILE

A Highly Motivate Result Oriented Person With A Four Year Experience In Sales By An Ambition Two Succeed In A Fast Environment And Effective Organizer And A Willing Team Player Having Capacity To Work Under Pressure. I Am Looking With Excellent Leadership, Interpersonal Communication Skill, To Be A Team Member In Oriented Company.

WORK EXPERIENCE

JAN 2024 - NOV 2024 AL SAIES GENERAL TRADING LLC SALES EXECUTIVE

- Managed client relationship from early stages of sales process through to post sales
- Built long term relationship with customer and generated referrals from exisiting client
- Generated new leads and maximize revenue.
- Achieved and exceedeed sales target in line with the client growth across all product and service.
- Submission of invoiced and timely followup for payments ith customers.

2021 - 2023 AL MADEENA AUTOMATIC BAKERY LLC VAN SALES MAN

- Delivering purchase orders and informing exisiting coutomers of new product.
- Increasing sales by promoting products and analysing competitor behaviour.
- Sighning sales contract, taking purchase order and collecting payments
- Accounting for the safe and timeous delivery of purchased product
- Maintaining sales and delivery records as well as meeting sales target.

PERSONAL DETAILS

DATE OF BIRTH : 12/01/1997

NATIONALITY : INDIA

PASSPORT: P5871355

VISA STATUS : VISIT VISA

EXPIRY : 06/04/2025

DRIVING LICENSE: LMV UAE

SOFTWARE SKILLS

Microsoft Word

Microsoft Excel

LANGUAGES

- English
- Hindi
- Malayalam

2019 - 2020 T CHOITHRAM & SONS MERCHANDISER

- Preparing lpo and communicating with vendors
- Receiving stock according to order placed
- Stocking the shelves by following flfo/fefo
- Regular expire checking
- Arranging for promotional activities
- Interacting with customers.

DECLARATION

I hereby certify that the above data are true and correct to the best Of my knowledge and belief.

SARAN JYOTHI S P