

# SARAN DARJI

## SALES ASSOCIATE

### CONTACT

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Dubai, UAE

### SKILLS

Communication (Verbal and Written)  
Microsoft Office Suite (Word, Excel, Outlook)  
Email & internet  
Sales Techniques  
Product Presentation  
Customer Service  
Problem-Solving  
Strong Time Management  
Attention to Detail  
Team Collaboration  
Adaptability

### EDUCATION

#### High School Degree

#### Damak Multiple Campus 2020

##### Damak, Nepal

The School Leaving Certificate popularly abbreviated as SLC, is the final examination of Class 11 and Class 12 which is also known as +2 course in Nepal.

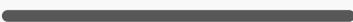
#### Secondary Education Examination (SEE)

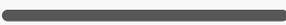
#### Samata School 2017

##### Damak, Nepal

The Secondary Education Examination (SEE) is the final examination in the secondary school system of Nepal which is being taken by National Examination Board.

### LANGUAGES

Nepali 

English 

Hindi 

### PROFILE

Results-driven sales professional with diverse experience in sales strategies, client management, and revenue growth. Skilled in collaborating with clients to achieve sales targets, providing excellent customer service, and maintaining meticulous attention to detail. Strong communication and computer skills. Proactive problem solver with a positive attitude, committed to exceeding customer expectations and contributing to business expansion.

### WORK EXPERIENCE

#### Sales Associate

Nesto Group - Dubai, UAE 2022-Current

- Assisted customers in finding products, answered inquiries, and provided recommendations to enhance their shopping experience.
- Consistently exceeded monthly sales targets, showcasing exceptional ability to upsell and cross-sell products.
- Participated in maintaining attractive and organized displays, contributing to a visually appealing shopping environment.
- Monitored stock levels, restocked shelves, and collaborated with the inventory team to ensure products were readily available for customers.
- Resolved customer complaints and concerns in a professional manner, aiming to achieve positive outcomes and maintain customer loyalty.
- Collaborated with colleagues to achieve team goals, shared insights on effective sales techniques, and contributed to a positive team atmosphere.
- Successfully managed high-traffic periods, adapting to fast-paced environments while maintaining focus on delivering quality customer service

#### Sales & Marketing Associate

Bhawana Traders - Damak, Nepal 2020-2022

- Built and maintained client relationships by understanding their needs and anticipating opportunities.
- Delivered superior customer service by providing readily available information and personalized support.
- Identified new customer segments and tailored sales approaches to effectively reach them.
- Drove sales through engaging customers, leveraging product knowledge, and utilizing suggestive selling techniques.
- Developed customer acquisition and retention strategies based on warranties or guarantees.
- Implemented sales plans and advertising to meet goals and drive growth.
- Maintained a positive attitude and contributed to business success.

#### Sales Associate

Sathimart - Urlabari, Nepal 2018-2020

- Provided a warm and welcoming atmosphere, leaving a lasting positive impression on customers.
- Communicated effectively, actively listened and promptly addressed the queries of customers.
- Stayed updated on product knowledge to provide informed recommendations and discussions.
- Maintained an organized and appealing shopping environment to enhance the customer experience.
- Fostered teamwork and communication for seamless sales operations and exceptional service