

Sarath Radhakrishnan

LOGISTICS AND
OPERATIONS SPECIALIST |
LOGISTICS ASSOCIATE

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PROFILE

Result-driven and highly motivated BBA Logistics graduate with robust a academic foundation extensive hands-on experience in logistics and operations. Adept at optimizing processes, managing supply chains, and ensuring efficient warehouse operations. Proven track record improving inventory management, reducing operational costs, and enhancing delivery times. Strong analytical skills for datadriven decision-making and problem-solving. Excellent communication and teamwork abilities. committed delivering exceptional customer service. Seeking a challenging role to leverage my expertise in driving operational excellence contributing to the and company's success.

WORK EXPERIENCE

OPERATIONS EXECUTIVE

The Medi Centre

Jun 2023 - Jun 2024

Key Roles / Responsibilities:

- Led a team with zero attrition over a six-month period, ensuring high morale and productivity.
- Reduced delivery turnaround time by 25%, cutting it from 16 hours to 12 hours, significantly improving efficiency.
- Increased the number of retail partners by 45%, growing from 168 to 243.
- Successfully introduced 12 new brands to the market, expanding product offerings and boosting sales.
- Decreased inventory holding period by 11%, reducing it from 72 days to 64 days, optimizing stock levels and reducing costs.
- Developed and maintained strong relationships with over 200 retailers in the pharmaceutical industry, enhancing business networks and collaboration.
- Streamlined logistics processes, resulting in a 15% cost reduction in transportation and warehousing.
- Implemented a new inventory management system, increasing accuracy and reducing stock discrepancies by 30%.
- Improved supplier negotiation strategies, achieving an average cost savings of 10% on procurement.
- Enhanced warehouse safety protocols, leading to a 20% reduction in workplace incidents.

LOGISTICS OPERATIONS INTERN

The Medi Centre

Feb 2023 - Jun 2023

Key Roles / Responsibilities:

- Fulfilled an average of 58 customer orders daily by picking consignments and delivering them to appropriate locations.
- Achieved a 99.3% accuracy level on orders delivered.
- Ensured 100% of shipments were properly labeled and packaged.
- Contributed to route optimization and cost savings in the distribution network.

SKILLS

Hard Skills

- Inventory Management
- Supply Chain Coordination
- Warehouse Operations
- Shipping and Receiving
- Forklift Operation
- Order Fulfillment
- Logistics Software
- Quality Control
- Data Analysis
- Vendor Management
- Route planning and Optimization

Soft Skills

- Attention to Detail
- Organizational Skills
- · Problem-Solving
- Communication
- Teamwork
- Time Management
- Adaptability
- Customer Service
- Multitasking
- Critical Thinking

LOGISTICS OPERATIONS INTERN

DTDC Couriers

Aug 2021 - Feb 2022

Key Roles / Responsibilities:

- Assisted in managing day-to-day logistics and operations.
- Tracked and monitored shipments, ensuring on-time delivery.
- Utilized extensive data management to prepare reports on inventory, order fulfillment, and warehouse management.
- Resolved customer complaints within TAT (Turnaround Time).

Accomplishments/ Recognitions:

- Team Management Excellence: Successfully managed a team with zero attrition over six months.
- Efficiency Improvement: Reduced delivery turnaround time by 4 hours, from 16 hours to 12 hours.
- Retail Expansion: Increased the number of retail partners from 168 to 243.
- Brand Introduction: Introduced 12 new brands to the market.
- Inventory Optimization: Decreased inventory holding period from 72 days to 64 days.
- Industry Expertise: Built solid relationships with over 200 retailers in the pharmaceutical industry.

EDUCATION HISTORY

Sreekrishna Arts and Science College

Bachelors Degree in

Jun 2020 -May 2023

Business administration,

Major in Logistics and

Supply chain management

Holy Grace Academy

CBSE Jun 2019 -Apr 2020

12th

GVHSS Higher Secondary

Kerala State Board Jun 2017 -Apr 2018

10th