



Sarath Vadassery

SALES SUPERVISOR

Details

Abu Dhabi
United Arab Emirates
0522296868
sarathvadassery123@gmail.com

NATIONALITY

Indian

DRIVING LICENSE

UAE Driving License

DATE OF BIRTH

16/09/1994

Links

[LinkedIn](#)

Skills

Leadership

Problem Solving

Persuasive Presentation

Effective Communication

Team Collaboration

Excel

Microsoft Office

Languages

English

Hindi

Malayalam

Profile

Experienced and driven Sales Supervisor with a proven track record of exceeding goals and increasing sales volume and company presence. Several years of experience in various retail settings with a proven track record of job success.

Employment History

Sales Supervisor, Unilever, Abu Dhabi

JUNE 2019 – PRESENT

As a Sales Supervisor at Unilever, I am responsible for promoting and selling products to customers.

- Achieved quarterly sales targets for the past 4 years.
- Negotiated contracts with vendors and clients to secure the best terms and lowest prices.
- Utilized various sales techniques to persuade customers to purchase products and services.
- Researched competitive products and services and developed strategies to capitalize on their weaknesses.

Sales Representative, Future Foodstuff Trading LLC, Abu Dhabi

MAY 2017 – MAY 2019

- Utilized various sales techniques to persuade customers to purchase products and services.
- Development and implementation of Non- Acute Sales initiatives within defined territory.
- Negotiated complex deals that resulted in a 50% increase in average margins.

Education

Bachelor of Business Administration, Bharatiyar University

MAY 2018 – JANUARY 2021

Graduated with First Class.

Higher Secondary School, Kerala Board of Education

MARCH 2011 – MAY 2013

Graduated with Distinction A Grade.

10th, Central Board of Education

MARCH 2009 – MARCH 2010

Graduated with Distinction, A Grade.

Volunteer Experience

Expo 2020

- Dance and Flag hosting.

Covid Vaccination in Abu Dhabi

- Covid Vaccination Trail.

Extra-curricular activities

- Toast Master International Secretary.
- Green Youth Majils Volunteering.