

Sayed Ahmed Jawad Almoosawi

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Summary

B.S. educated Business Management Professional with a specialization in Finance. Has progressive experience in Human Resources, Administration, Healthcare, Retail. Enhancing Client/Customer relations and satisfaction, team success as well as establishing/enhancing long lasting bonds and trust with partners and stakeholders across the region. Performs well in competitive environments, is an enthusiastic achiever both in a lead role and as part of a team. Well-rounded, Bilingual, culturally aware professional with a unique ability to relate to diverse individuals/groups of various backgrounds. Committed to improving processes and quality of life at a company and social level.

Education

B.S. in Business Administration with a specialization in Finance (December 2019)
American University of Sharjah, UAE

Coursework & Academic Projects:

- Arabic Heritage: Golden Age of Arabian Philosophers & technological advancement.
- Maritime History: Historical trade via various sea channels and significant ships.
- African History: Slave trade and African cultures.
- Marketing Information Systems (MIS): Cyber safety, encryption, and marketing principles.
- Quantitative Business Analysis (QBA): Consumer analytics and market statistics.
- Fundamentals of Islamic Finance: Sharia law, halal business practices, and Islamic regulations.
- Analysis of Financial Statements: Financial analysis, bank reconciliation, cash flow, etc...
- Business Law: Litigation, various legal concepts, terminology, and case studies.
- Business Ethics & Social Responsibility: Best Business Practices, Rules and regulations, policy development, management strategy & morality.
- Operations Management: Supply chain management, product production, material procurement, product delivery.
- Managing Human Resources: Cultural backgrounds, past performances, relevant experience requirements, organizational development, achievement recognition, & compensation.

Work Experience

Majid Al Futtaim - Carrefour, Dubai, UAE

Team leader – FMCG

(04/2022) - (12/2023)

- Tasked with the preparation of orders to maintain customer options & choices.
- Managing and adjusting negative stock and stock corrections.
- Working alongside a strong resilient team in delivering “great moments for everyone”
- Managing internal deals with multiple suppliers at the lowest possible rates to draw in customer clientele.
- Dealing with customers and ensuring customer satisfaction in a positive attitude, providing a memorable shopping experience for all.
- Reduce the amount of shrinkage within the section of DPH, and Beverage
- Applying credit notes within the SFA portal to account for lower prices.
- Ensuring all prices are up to date and visible with the use of “Tally.”

Pure Health, Dubai, UAE

Data Analyst

(11/2020) - (01/2022)

- Gathered data and cross-referenced specimen samples with internal & governmental databases.
- Managed visitor information, files, and respective identification across various document management systems.
- Ensuring the customer of their safety with regards to their personal information whilst also maintaining a positive attitude and outlook
- Facilitated and managed the adherence of government-imposed policies and protocol across multiple departmental functions.
- Liaised visitors and lab personnel interactions at various government appointed facilities.

Majid Al Futtaim, Dubai, UAE

Intern – Multiple Departments

(06/2018) - (08/2018)

- Gathered data from market research surveys.
- Charged with accounts payable functions to identify overdue accounts and initiate collection processes.
- Delivered an exceptional level of service to each customer by listening to concerns, answering questions, and effectively communicating in turn gaining loyal customers.
- Monitored multiple databases to keep track of logistics and company inventory.
- Assisted in a physical Stock Take of Carrefour products.

Japan Cultural Club, Sharjah, UAE
President

(01/2015) - (01/2016)

- Organized events pertaining to the Japanese culture.
- Took charge of allocating how much budget was required to fund events & activities.
- Helped in organizing awareness projects to the students of AUS and recruiting efforts.
- Gathered support from the Japanese Embassy to help orchestrate cultural activities.
- Always taking considerations from the student body while keeping them updated and aware.
- Working with a positive attitude and being a shoulder for students who required personal help.

Sharjah Museum of Islamic Civilization, Sharjah, UAE
Intern – Cultural Affairs

(05/2011) - (08/2011)

- Evaluated & inspected historic artifacts for defects i.e.: small cracks, dents, marks, or other signs of wear.
- Declared if an artifact was ready to be placed for public viewing in the exhibit hall after careful inspection.
- Performed inventory inspections and accounted for any missing artifacts.

Volunteer Work

ALITI Productions & Talent Agency, Sharjah, UAE
Talent Management – Children's Production

(09/2017) - (03/2018)

Red Crescent, Sharjah, UAE
Food distribution

(02/2014) - (06/2014)
