



shaik shabaz

CONTACT

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OBJECTIVE

To be able to work in a reputable company for any position where I can fully develop & enhance skills, abilities and able to apply my knowledge in achieving productivity to the organizational growth & be a part of the company's success

WORK EXPERIENCE

BAQER MOHEBI ENTERPRISES

NOV - 2020 - PRESENT

Merchandiser cum Sales Executive

- Keeping merchandise orderly and neat in appearance.
- Setting up promotional displays.
- Organising promotional events.
- Attending training sessions.
- Highlighting special promotions to customers.
- Restocking the sales areas.
- Moving large amounts of stock and merchandise around the shop.
- preparing gondolas in a highlighting way.
- attending all yearly inventory.
- good communication and contact with market peoples.
- Building up and maintaining product displays.
- Selling products and services using solid arguments to prospective customers
- Performing cost-benefit analyses of existing and potential customers
- Maintaining positive business relationships to ensure future sales
- listing the new SKU'S of the company products with customer
- following up on merchandisers ageing stocks and quick action on the particular items

ASWAAQ RETAIL

DEC - 2017 - NOV - 2020

Cashier controller cum receiver

- Deciding how goods should be displayed to maximize customer interest and sales.
- Assisting visual merchandisers to plan store layouts to promote key lines.
- Accurately stocking and rotating products onto shelves from backroom inventories.
- Building up and maintaining product displays.
- Ensuring that enough merchandise is in stores at the right time in the season i.e. Christmas or ramadan.
- Maintaining products on Store racks, shelves and displays.
- Rotating products from the back stock to shelf and display locations.

- Identifying replenishment needs.
- Completing all paperwork and necessary documentation.
- Spinning labels and straightening package graphics.
- Performing other miscellaneous duties as assigned.
- Following the FIFO procedure.
- Negotiating prices, quantities and delivery time-scales with suppliers.
- Removing any dented, dirty, damaged, or out of code products from display.
- Sorting and distributing merchandise to various locations throughout the store.
- Carrying out market research on how well displayed products are selling.
- Travelling to multiple store locations.
- Receive shipments, check for damages and sort stock for distribution in the store
- Place orders with suppliers when inventory is low and also order packing and shipping supplies when needed
- Contact supplier and resolve any shipping issues

Asian supermarket

Feb-2015 - Mar-2017

cashier cum merchandiser

- Receiving payments from customers using various mode as cash, debit cards, Credit cards, and demand draft etc.
- Responsible for opening and closing of cash counter.
- Make the records of cash and all other payment together as well as separately.
- Solving customer's problem at counter.
- Checking the stock shelves and the availability of price tag at shelves.
- Ensuring that the cash counter is neat and clean .
- Coordinating and helping other cashiers also.
- To ensure that the price of the product is correct .

QUALIFICATIONS

S.S.C From siddartha high school.

intermediate from vignan college

B.com (computers) from vignan degree college (pursuing).

ACHIEVEMENTS

Star employee of the months in customer service

holding U.A.E driving license (manual).

SKILLS

- A good understanding of what motivates customers to buy products.
- Designing promotions and advertising campaigns.
- Physically fit and able walk around, climb up ladders and move stock around.

- OK with repetitive lifting, bending, pulling and pushing.
- Able to manage several projects/initiatives simultaneously.
- Ability to read and interpret documents such as safety rules, maintenance instructions, etc.

PERSONAL DETAILS

- Full Name:Shabaz Shaik
- Visa Status:Employment Visa
- Nationality:Indian
- Birth date:May 27, 1997
- Birth Place:India

DECLARATION

I hereby declare that all the information furnished above is true to the best of my knowledge and belief. And I assure you that with my knowledge, skills and experience earned, I will render service that will contribute to the success of your company.

REFERENCES

References available upon request.