SHAGOTA KARMAKAR



Contact

- **37165086**
- shagota89@gmail.com

Education

- Sikkim Manipal University
 Master of Business
 Administration-Finance

 Birla Institute of
- Technology, international Centre
 Bachelor of Business

Skills

Attention to Detail

Administration

- Accounts Payable
- Supervisory Skills
- Time Management
- Stress Management
- Communication

Languages

- English
- Hindi

Valid Bahraini Driving License

Experience

Sales Executive - 03/2022 - 09/2024 Gulf Computer Services W.L.L.

- Communicating with the customers and understanding their needs to provide the best available solutions.
- Receiving inquiries and timely responding to the queries.
- Preparing quotations, receiving order confirmations and closing the orders by coordinating with the Delivery Team for timely dispatch.
- Identifying marketing opportunities by understanding consumer requirements; defining market, and competitor's strengths and weaknesses.
- Handling Business to Consumer and Business to Business sales efficiently with clear communication and ensuring maximum customer satisfaction.
- Sustaining rapport with key accounts
- Protecting organization's value by keeping information confidential.

Sales Representative and Admin - 12/2016 - 02/2022 Sandeep Jewellery Co. W.L.L.

- Sales
- Administration
- Accounting
- Communication

Accounts Assistant - 09/2015 - 10/2016 Almoayed General WLL

- Assembled, reviewed, and verified invoices and check requests.
- Flagged and clarified any unusual or questionable invoice items or prices.
- Prepared invoices for payment processing.
- Entered and uploaded invoices into the accounting system.
- Tracked expenses and processed expense reports.
- Prepared and processed electronic transfers and payments.
- Posted transactions to journals, ledgers, and other financial records.