



SHAIKH HUSSAIN

SUMMARY

Experienced Sales Supervisor and Store Manager with 8 years in retail, specializing in grocery store operations. Proven track record in exceeding sales targets, optimizing revenue, and enhancing customer satisfaction. Skilled in team leadership, inventory management, strategic planning, and proficient with POS systems. Expertise in managing opening/closing procedures, banking, supplier payments, and duty rosters. Known for fostering teamwork and effective communication. Ready to leverage strong leadership and sales skills to drive success in a dynamic retail environment.

EXPERIENCE

2023 - 2024

Mirajje Investements Pvt Ltd | Male , Maldives

SALES SUPERVISOR

- Supervised opening and closing operations, upholding company policies and security measures.
- Managed banking tasks, cash deposits, daily sales balancing, and record-keeping to comply with financial standards.
- Employed Sage Evolution software for inventory control, purchasing, updating prices, and monitoring stock levels.
- Utilized Sage Evolution POS system for managing product inventory and prices.
- Conducted sales transactions through Sage software, enhancing operational efficiency.
- Produced daily reports to monitor sales trends, stock turnover, and profit margins.
- Managed supplier payments, vendor relationships, and timely deliveries.
- Optimized staff schedules, effectively leading a team of 10 employees.
- Acted as a link between frontline workers and senior management, enhancing communication.
- Supported marketing campaigns and seasonal offers to boost sales.
- Fostered a culture of responsibility, teamwork, and ongoing improvement.
- Assisted in creating training materials for new hires to ensure consistent onboarding.
- Monitored staff attendance and addressed concerns to maintain operations.
- Provided cashier support during peak hours and trained merchandisers for cashier duties.
- Managed closing operations, handled banking tasks, prepared daily sales reports, and managed cash collections.

2015 - 2023

Faizan Food Zone | India

STORE SUPERVISOR

- Experienced Sales Supervisor with 8 years of expertise in sales, merchandising, team leadership, and customer service. Proven track record in managing inventory, optimizing staff schedules, and implementing effective retail strategies to drive sales and enhance customer satisfaction. Adept at utilizing point-of-sale systems, conducting sales transactions, and producing detailed sales reports to monitor performance.

DETAILS



Address

Zubair Colony, Hagarga Rd,
Gulbarga 585104



Phone

+971-583032253



E-mail

shaikhhussain.sk@gmail.com

EDUCATION

2019

BACHELOR OF COMMERCE

Gulbarga University

PRO SKILLS

Ms Office 365

Ms Excel (Advanced)

Sage 200 Evolution

Supervisor

Group Leadership

Negotiation

Sales Operations

Time Management

Inventory Control

Business Development

LANGUAGE

- English
- Hindi
- Urdu
- Arabic

HOBBIES/INTERESTS

- Reading Books
- Learning New Skills
- Sports Enthusiast
- Gyming
- Cooking
- Digital Content Creation
- Technology Enthusiast
- Travel Enthusiast
- Driving

2007-2015
Salam Supermarket I India

SALES ASSOCIATE

- Sales Associate with 7 years of experience in sales, customer service, and inventory management. Skilled in merchandising, maintaining product quality, and executing promotional strategies. Adept at conducting transactions, providing excellent customer support, managing stock levels, ensuring accurate pricing, and maintaining store cleanliness and safety standards.

DECLARATION

I **Shaikh Hussain** do here by declare that the information given above is true and correct to best of my knowledge I also understand that any false declaration or willful suppression of Information shall amount to misconduct and may result in appropriate disciplinary action.

Shaikh Hussain