

SHAJAN DAVEES

CAREER OBJECTIVE

Responsible for overall operation of the store including stocks ordering, sales and promotion, merchandise items and excellent customer service.

<u>CONTACT</u>

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EDUCATION

- SSLC 2001
 St. Joseph High School, Angamaly, Kerala
- PLUS, TWO 2001-2003 Carmel College, Angamaly, Kerala
- GTAW & SMAW 2004
 Power Institute, Athani Kerala

<u>SKILLS</u>

- Effective communication
- Product expertise
- Customer service
- Problem solving
- Prospecting
- Relationship building
- Following up
- Active listening
- Data analysis

LANGUAGES

Malayalam (Native) English (Conversational) Tamil (Conversational) Hindi (Conversational)

STORE KEEPER

Spinneys Catering Company LLC-Abu Dhabi. (June 2007 – Aug 2009) "Receiving, inspecting, identifying, storing, and preserving incoming items; maintaining accurate stock records; and issuing items to users or customers."

SALES MAN

Carrefour Hypermarket in Dubai. (Nov2011-April 2015)

"Assisting customers, restocking shelves, maintaining inventory levels, processing transactions, providing product information, and ensuring a clean and organized sales floor. "

MERCHANDISER

Carrefour Hypermarket Dubai. (April 2015 - July 2021)

"Plan, implement and manage merchandising strategies. Analyze and track sales figures. Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc. Build and maintain relationships with customers. Stay up to date with the latest technology and industry's best practices."

SALES SUPERVISOR

Ria marketing kurumassery. (Jan 2022 - Jan 2024)

"Manage team members to execute distribution operations within deadlines. Oversee daily activities of team members and provide assistances whenever needed. Coordinate deliveries of materials as per company policies and customer demands. Monitor and track the status of products shipped."

SHOP INCHARGE

FOCUZ MUNNAR SPICES ATHANI (FEB-2024 TO PRESENT)

"Lead, motivate, and manage the sales team to enhance performance and achieve sales objectives. - Identify and pursue new business opportunities to expand the company's market presence and customer base. - Build and maintain strong relationships with key clients, distributors, and partners."