



Shakir Pariyani

Date of birth: 13/10/1988

Nationality: Indian

Gender: Male

CONTACT

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Sharjah

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ABOUT ME

"Hello, my name is Shakir. I recently work for KPM, where I developed a strong foundation in Communication, problem solving and customer centric. Over the past 2 years, I have gained valuable experience in customer-facing roles, including Telesales. In my previous role at KPMS, I honed my communication skills by handling a high volume of customer inquiries over the phone and via email. I am adept at resolving issues promptly and ensuring customer satisfaction, which I believe is crucial in a call center environment.

WORK EXPERIENCE:

AI SHIFA AND GROUP – SALES ASSISTANT CUM DRIVER

RIYADH, SAUDI ARABIA

01/10/2022 to 11/06/2024

- In my previous role at KPMS, I consistently exceeded sales targets by effectively promoting and selling software solutions to a diverse client base. For example, I spearheaded a campaign that resulted in a 30% increase in software subscriptions within six months.
- I have a deep understanding of software products, which allows me to confidently demonstrate their features and benefits to potential clients. This technical knowledge has been instrumental in building trust and rapport with customers, as I can address their specific needs and showcase how our solutions can streamline their operations.
- One of my strengths lies in customer relationship management. By actively listening to client feedback and understanding their pain points, I have been able to tailor software solutions that meet their unique requirements. This approach not only enhances customer satisfaction but also fosters long-term relationships that contribute to repeat business and referrals.
- I thrive in dynamic environments and enjoy collaborating with cross-functional teams to optimize sales strategies and drive business growth. I am excited about the opportunity to leverage my skills and experience to contribute to the success of your software sales team at KPMS. Thank you for considering my application.

EDUCATION AND TRAINING
MMP HIGH SCHOOL
Gujarat, India
12th Government School

Language: Arabic, Gujarati, English and Hindi.

Driving license: Saudi Arabia (KSA) LIC.NO: 2535740191.
(Validity till 30/09/2025)

I acknowledge that all the details mentioned above is accurate and true.

