



SHAMEER MOHAMMED

SALES EXECUTIVE

CONTACT

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Warsan, Dubai

Licence : Yes (Manual)

EDUCATION

2009 - 2011

DIPLOMA

- Industrial Training Institute

2007-2009 HIGHER
SECONDARY

- Higher Secondary Board of Examination

SKILLS

- Negotiation
- Result Oriented
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

LANGUAGES

- English (Fluent)
- Malayalam (Fluent)
- Arabic (Basics)
- Hindi (Intermediate)

PROFILE

High performing sales professional recognized with over 12 years of experience in Food and Beverage industry. Recognized for contributions to territory growth and for being focused on customer satisfaction. Extensive outside sales experience with proven ability to manage and grow customer relationships to expand customer base. Superior time management and organizational skills.

WORK EXPERIENCE

Fudge Station Dubai

2021 - 2023

Sales Supervisor

- Addressed customer questions, problems and complaints in person and via phone to maintain positive relationships and support smooth communications.
- Created sales and revenue-generating opportunities in new markets to improve profit margins.
- Monitor brand consistency across marketing channels and materials.

Baskin Robins UAE

2018- 2021

Sales Supervisor

- Prepared and distributed product samples to target markets while describing product features to enhance customer interest.
- Oversee market research to identify emerging trends, customer needs, and competitor strategies.
- Monitor brand consistency across marketing channels and materials.

Banias Co-Operative Abu Dhabi

2016 - 2018

Sales Executive

- Develop and maintain strong relationships with partners, agencies, and vendors to support marketing initiatives.
- Monitor and maintain brand consistency across all marketing channels and materials.

REFERENCE

Nizar Azeez

CEO/Fouddy

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