

MUHAMMAD SHAN



Driver Cum Salesman professional with 8 years of experience in route sales in the UAE

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Professional Summary

Highly motivated and results-driven Driver Cum Salesman with a proven track record of achieving sales targets. Skilled in delivering exceptional customer service, managing routes efficiently, and creating invoices on-site. Strong communication skills and the ability to build lasting relationships with clients.

Academic Qualifications

- Higher Secondary Education from India

Trainings Attended

- ✚ Basic First Aid
- ✚ Driving awareness training.

Work Experience

Driver Cum Salesman

AL HILAL TRADING-RAS AL KHAIMA-UAE

Duration 2023 to 2024 (Currently working)

- ✚ Achieved sales targets monthly as set by management.
- ✚ Visited all designated sites regularly to maintain strong client relationships and ensure satisfaction.
- ✚ Created invoices on-site during deliveries, ensuring accurate and timely documentation.

Driver Cum Salesman

AL MARAI EMIRATES-FUJAIRAH-UAE

Duration: 2019 - 2022

- ✚ **Achieving Sales Targets:** Meeting or exceeding monthly and annual sales targets set by the management.
- ✚ **Customer Relationship Management:** Building and maintaining strong relationships with existing customers and developing new client relationships to expand the customer base.
- ✚ **Product Knowledge:** Having comprehensive knowledge of all dairy products offered by the farm, including their benefits, pricing, and usage.

SALES EXECUTIVE

BASHEER TYRES-RAS AL KHAIMA-UAE

Duration: 2016-2019

- ✚ Routine inspection and maintenance.
- ✚ Aiding management in store inventory and stocking tires.
- ✚ Identify and operate tools.

PERSONAL SKILLS

- ✚ Strong communication skills
- ✚ Sales target achievement
- ✚ Route management and efficiency
- ✚ On-site invoicing and documentation
- ✚ Customer relationship management
- ✚ Problem-solving and adaptability

Personal Information

- Date of Birth: 27 November 1995
- Languages Known: English, Hindi, Tamil, Malayalam, Arabic
- Nationality: Indian
- Marital Status: Married
- Visa Status: Employment
- Driving License: UAE & India

Declaration

I hereby declare that the above-mentioned information is correct to the best of my knowledge and belief. I bear the responsibility for the correctness of these particulars.