

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Shreekantha JogiRetail Trainee Store Manager (FMCG)DetailsDubai, United Arab Emirates055-7048515npr.udupi.jogi@gmail.comDriving licenseUAE Driving license holder.Links[LinkedIn](https://eur01.safelinks.protection.outlook.com/?url=https%3A%2F%2Fwww.linkedin.com%2Fin%2Fshreekanth-jogi-9b151b78&data=05%7C01%7Cmanager.dac%40gmg.com%7C25fe1d83d3294edac8e508db82aaa35a%7Cbd3e03d277d04f70b02edd15728748c5%7C0%7C0%7C638247441623291931%7CUnknown%7CTWFpbGZsb3d8eyJWIjoiMC4wLjAwMDAiLCJQIjoiV2luMzIiLCJBTiI6Ik1haWwiLCJXVCI6Mn0%3D%7C3000%7C%7C%7C&sdata=sWqNI5L1f8nBjm1RUXFvvUE1qopyYm7TL7d6I868E4E%3D&reserved=0)Skills

|  |
| --- |
| Effective Time Management |
|   |   |

|  |
| --- |
| Microsoft Office |
|   |   |

|  |
| --- |
| Computer Skills |
|   |   |

|  |
| --- |
| Communication Skills |
|   |   |

|  |
| --- |
| Problem Solving |
|   |   |

|  |
| --- |
| Good team player |
|   |   |

|  |
| --- |
| Business Development |
|   |   |

|  |
| --- |
| Critical Thinking Skills |
|   |   |

HobbiesCycling, Cooking, CricketLanguages

|  |
| --- |
| English |
|   |   |

|  |
| --- |
| Hindi |
|   |   |

|  |
| --- |
| Kannada |
|   |   |

|  |
| --- |
| Telugu |
|   |   |

|  |
| --- |
| Malayalam |
|   |   |

 | Profile.Experienced and results-oriented trainee Store Manager with 6 years of managerial experience in retail environments. Motivated professional with strengths in supervising employees and promoting optimal customer service. Adept in employee relations, inventory organization, and visual merchandising. Prepared, organized, and trained in product knowledge and store regulations. Committed to creating an environment that is conducive to achieving increased sales and customer satisfaction.Looking forward to explore with an organization where my experience and knowledge can help in own career and organization’s growth.Employment HistoryTrainee Store manager at Aswaaq Retail LLC(GMG), DubaiAugust 2019 — July 2023* Analyzed store performance trends and created action plans to improve store operations
* Worked with the area manager to develop and execute a store budget that resulted in a 2% reduction in overhead costs
* Effective Implementation of promotion as per customer profile helped to increase customer numbers and sales
* Maximized store space and visibility through effective store layout and design
* Focusing more on visual merchandising (High Margin products) to seek the customer attention
* Performed daily store opening and closing duties, ensuring that all store policies were followed
* Prepared sales strategies based on market trends and competitors
* Participated in store promotional activities to increase sales.
* Worked with management to develop business plan and in-store promotions.
* Managed stock management, replenishment and rotation activities.
* Addressed customer queries and ensured customer satisfaction.
* Conducted orientations and training sessions for store staffs.
* Implemented retail standards for the store.
* ·Ensured all store operations were in compliance with health and safety standards.
* Conducting stock take find shrinkage and reasons and taking necessary actions
* Store Asset record keeping and quarterly verification
* Working closely with Loss prevention team to minimize shrinkage and asset damage.
* HACCP (Food safety Management system) team member.
* Strategy development in order to reduce stock holding.
* Wastage analysis and preparing action plan to decrease wastage percentage
* Completed all dept. on job training to understand the operation structure
* Maintaining high level food safety and customer service standard adhering all Dubai Municipality regulations

Receiving Clerk at Aswaaq Retail LLC (GMG), DubaiJuly 2016 — July 2019* Comparing purchase orders with invoices and packaging lists.
* Inspecting deliveries to ensure they match order and invoice criteria.
* Receiving and signing for deliveries.
* Processing returns for incorrect or unsatisfactory items.
* Organizing and storing received items in appropriate areas.
* Updating inventory with received items.
* Communicating with vendors regarding delays or problems.
* Maintaining records of orders, delivery details, etc.

EducationPCMB, PUC board Karnataka, Udupi Karnataka2004 — 2006CoursesHACCP level 3, Splendid Institute.General safety, Dynatech instituteExtra-curricular activitiesCSR activities at Aswaaq Retail LLC, DubaiNovember 2020 — June 2023* Organizing Blood Donation Camp.
* Food distribution during Ramadan.
* Day out with elderly people.
* Cleaning activities.
* Organizing fun games for physically challenged kids.
 |