



Shukri AL Rahahleh

Contact

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Nationality: Jordanian

Date Of Birth: May11th,1990

Family Status: Married

Education:

- Diploma Airframe and Power plant Engineering due to AL-Balqa' Applied University,
- Royal Jordanian Air Academy. Diploma A/c Maintenance Engineering (A and P) Grade Point Average

Additional Skills

- Opening team: In MAF 2 stores & in Tamimi 5 stores.
- Drive for results.
- Curious, adaptive yet focused on the objective and direction ahead.
- Customer focused, team player, and results oriented.
- Excellent communication and negotiation skills.
- Training and Coaching.
- Service mentality.
- Planning and analysis.
 - SAP System.
 - GEMA System.
 - TALENT System.
 - Professional user of MS Office, C++.
 - Dynamics 365

Languages:

English — Advanced

Arabic— Mother Language

Store Manager

Professional Summary

Experienced Store Manager with demonstrated history of working in hypermarket retail domain, Skilled in Results-oriented problem solver, Self-directed and motivational style, provides a focus for strategic on applying store operation, merchandising included customers and partners, as well as, a financial performance of the total store, following both traditional and innovative methods using a local and international benchmark and KPIs,

Work Experience

United Organic Trading Company Riyadh, Saudi Arabia

Rootura (Organic Store)

Store Manager

01-Sep-21 to present

- Organize all store operations and allocate responsibilities to personnel.
- Supervise and guide staff towards maximum performance.
- Prepare and control the store's budget aiming for minimum expenditure and efficiency.
- Monitor stock levels and purchases and ensure they stay within budget.
- Deal with complaints from customers to maintain the store's reputation.
- Inspect the areas in the store and resolve any issues that might arise.
- Plan and oversee in-store promotional events or display.
- Keep abreast of market trends to determine the need for improvements in the store.
- Analyze sales and revenue reports and make forecasts.
- Ensure the store fulfils all legal health and safety guidelines.

AL-Tamimi Market Group

Riyadh, Saudi Arabia

Store Manager

2018 to 30-Aug-21

Asst. Store Manager

2016 to 2018

Smart Buy

Amman, Jordan

Asst Store Manager & Duty Manager

2015 to 2016

Carrefour (MAF) for 5 branches

Amman, Jordan

Section Manager CG

2013 to 2015

Supervisor & In Charge Manager of CCO &CS

2011 to 2013

CS at Safeway branch TSC

Amman, Jordan

2010 to 2011

Cashier in TSC

Amman, Jordan

2009 to 2010

Responsibilities and Capabilities

- Implement all visual merchandising standards, directives, promotions, and overall cleanliness and organization of the sales floor and stockroom.
- Ensure an excellent level of customer service is a priority at all times by executing and achieving the Customer.
- Experience consistently through regular assessment, coaching and follow-up with team.
- Organize weekly staff meetings and daily briefings to recap store performance, and to communicate new company goals and strategies, as well as new store procedures and performance targets.
- Network, support recruiting, hiring, developing and retaining high quality management and associates to fill store profile and succession planning.
- Meet or exceed profitability expectations for the store in sales, payroll, shrink and conversion.
- Create and execute strategies to maximize store sales and control expenses.
- Control company assets by meeting all loss prevention measures (consistent management of inventory, in- and out-bound stock movements, sales, returns, exchange, store maintenance, etc)
- Execute and compile with all company policies and store procedures.
- Achieve and exceed sales fundamentals and volume targets by implementing company plans.
- Proactively works with the store teams to achieve and exceed the Store Sales targets.
- Analyses Business Reports to drive key actions for self and the store teams.
- Aims to maximize the Average Transaction Value, Unit Per Transaction and conversion.
- Responsible for minimizing Shrinkage, works on Stock Loss Action Plan.
- Manages Controllable costs / expenses effectively.
- Responsible for developing Market Share for each account.

Certifications and Training Courses

1. Certificate from high filed Qualification as high filed level 2 award in food safety for catering (RQF) under Tamimi Training Development academy.
2. Certificate in Iso 22000 FSMS from Tamimi Markets Training Centre.
3. certificate in HACCP introduction from Tamimi Markets center & Highfields Qualifications.
4. Certificated scan Coordinator from Tamimi Markets Training center
5. Tamimi Markets performance Management & Competency Framework from Tamimi Markets Training Centre
6. Starbucks Backup Barista Training from Tamimi Markets Training Centre
7. Store Management Food Safety Awareness from Tamimi Markets center.
8. Certificate of produce training for fresh Manager from Tamimi Markets training center.
9. Certificate of deli training for fresh Manager from Tamimi Markets training center
10. Certificate of Bakery Department Training course from Tamimi Markets Training center.
11. Certificate training in food allergen Management from Tamimi Markets training center.
12. Certificate training in infection prevention and control from Tamimi Markets Training Centre.
13. Certificate training in money and front area management system from Tamimi Markets Training center.
14. Certificate of health & safety awareness from Tamimi Markets training Centre.
15. Certificate in customer service refresher training from Tamimi Markets training center.
16. Certificate in the health workplace from Tamimi market training center.
17. Certificate Training for food safety induction from Tamimi Markets Training Centre.
18. Certificate of Preparing young people for the labor market from LOYAC Jordan and the Ministry of Planning and Cooperation
19. Certificate in Debate Training from Queen Zain Al-Sharaf -Jordan
20. Certificate of completed ADocwise English course volume 2 From Royal Jordan Air academy.

References:

Available upon request.