

SIVA P S

Sales Executive, Merchandiser, Warehouse Assistant

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Dubai

PROFESSIONAL SUMMARY

Results-driven and versatile professional with over two years of experience in sales, merchandising, and warehouse operations. Proven ability to drive sales growth, manage inventory, optimize product displays, and ensure efficient logistics. Skilled in customer relationship management, stock replenishment, order processing, and team coordination. Adept at using POS systems, inventory software, and warehouse management tools. Committed to delivering excellent service and operational efficiency in fast-paced retail environments.

PROFESSIONAL EXPERIENCE

Sales Executive

Samanga Minerals and Beverages

Feb 2023 - Mar 2025

- Consistently achieved and exceeded monthly sales targets by identifying customer needs and recommending appropriate products and solutions.
- Built and maintained strong client relationships to drive repeat business and increase customer satisfaction.
- Conducted in-store product demonstrations and promotions to boost visibility and maximize sales opportunities.
- Collaborated with merchandising and warehouse teams to ensure timely stock availability and accurate product displays.
- Utilized CRM and POS systems to track sales performance, manage leads, and process transactions efficiently.

EDUCATION

- Diploma in Logistics Operation and Supply Chain Management
- SAP material Management
- Bachelor in Sanskrit
University Of Calicut (2019 - 2022)

INTERNSHIP

Warehouse Assistant - MIV CFS (1 month)

SKILLS

- Sales and Target Achievement
- Visual Merchandising
- Inventory Management
- Customer Service and Order Fulfillment
- Logistics Coordination
- Stock Replenishment
- POS and ERP System
- Warehouse Operations
- Product Display and Promotions

LANGUAGES

English

Hindi

Malayalam (Native)

Tamil

CAREER OBJECTIVE

To leverage my skills in sales, inventory management, and merchandising to contribute to business growth and operational efficiency in a dynamic and retail environment

DECLARATION

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief.