



SOBIN BASTIN

Business Development

CONTACT

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📍 Punjayil House,
Kambalath Lane ,
Kappattikavu Eroor

LANGUAGES

ENGLISH

HINDI

MALAYALAM

TAMIL

SKILLS

LEAD GENERATION

DECISION MAKING

WORK UNDER PRESSURE

TEAM HANDLING

RELATIONSHIP MAKING

MS EXCEL

OFFICE ADMINISTRATION

MS WORD

HOBBIES



REFERENCES

Irshad V ARM
Tata Big Basket
Irshad.v@bigbasket.com ,
9746315606

ABOUT ME

Dedicated and hardworking sales and business development professional with an experience of 3 + years with Leadership quality , Team handling , Decision making , Lead generation, Negotiation skill ,Attitude towards problem ,Customer relationship and selfless

EDUCATIONS

2017 - 2018

SSLC (SSLC 78 %)

Sree Narayana Vidyapeetam Public School, Ernakulam, India

Studied till 10th in Sree Narayana Vidyapeetam Public School, and scored the percentage of 78% overall on the result of 10th

2018 - 2020

+2 (Commerce 72 %)

Government Higher Secondary School Kalamassery, Ernakulam, India

2020 - 2023

BBA (Bachelor of Business Administration 81 %)

Cyrix college of engineering and computer application, Thrissur, India

Have completed my graduation in distance education with job by aside

WORK EXPERIENCE

July 2020 - Jan 2021

Home Sales Officer

Reliance Jio , Ernakulam

India,Reliance Jio, Oberon mall , 2nd floor , Edapally, 682030

Duties and responsibilities include: Achievement of daily and monthly target Recruiting of agents Assistance to existing clients Lead generation Newspaper insert

Jan 2021 - Oct 2023

Area Relationship Executive

Tata Big Basket , Ernakulam

India,Tata Bigbasket, Innovative Retail Concepts Pvt Ltd, Rajagiri Valley road , Kakkanad , 682031

Achieving monthly and daily targets of the team Lead creation for team Follow up the existing clients Maintaining good relationship with customer Building relationship with retailers Team Handling Recruitment of agents for agent assisted sales Arranging promotional activities in societies for team

Your's faithfully,