

Sonu Yadav

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● ABOUT ME

I am a dedicated and results-oriented professional with a passion, my commitment to continuous learning and adaptability allows me to thrive in dynamic work environments. I am known for my strong problem-solving skills, teamwork, communication and my ability to manage projects, drive innovation, meet deadlines.

I look forward to bringing my unique skills and perspective to a dynamic team where I can contribute to the organization's success and continue to grow as a professional.

● WORK EXPERIENCE

06/11/2023 – 02/06/2024 Noida, India
DISPATCH COORDINATOR FIRST CONNECT WORLDWIDE LLC

- Coordinate with various departments to ensure timely dispatch of goods/dispatch.
- Liaise with transportation companies and carriers to schedule deliveries.
- Receive and process customer orders for dispatch.

01/09/2020 – 01/08/2021 Noida, India
SALES EXECUTIVE CARD EXPERTISE

- Interacting with potential customers to explain credit card offerings, benefits and terms.
- Maintaining a deep understanding of the credit card they are selling, including interest rates, fees, rewards and eligibility criteria.
- Meeting or exceeding sales targets set by their employer or organization

05/09/2019 – 05/11/2019 Sonipat, India
INTERNSHIP AAJ ENTERPRISES

- Learn and understand the various aspects of supply chain and logistics.
- Assist in day-to-day operations, such as inventory management, order processing and transport coordination

● EDUCATION AND TRAINING

14/11/2021 – 16/08/2023 Greater Noida, India
MASTER OF BUSINESS ADMINISTRATION Galgotias Institute of Management and Technology

Website galgotiacollege.edu

05/08/2017 – 14/07/2020 Greater Noida, India
BACHELOR OF BUSINESS ADMINISTRATION Galgotias University

Website www.galgotiasuniversity.edu.in

● PROJECTS

05/03/2022 – 05/05/2022
Project Report on New Product Development

The Primary motive for understanding a project on new product development is to capitalize on emerging market opportunities and meet evolving consumers needs. This project aims to create innovative products that not only enhance our competitive edge but also contribute to revenue growth and customer satisfaction.

Project Report on Emerging Technologies on Automobile Industry

The motive of this project report on emerging technologies in the automobile industry is to explore and analyze the transformative impact of cutting-edge technologies on the automotive sector.

- **CERTIFICATES**

CCC (Course on Computer Concept)

Internship Program Certificate at Aaj Enterprises

Computer Basic Program

- **SKILLS**

Good Communication Skills

Sales

Operations Management

Supply Chain & Logistics Management
