



📍 Cairo, Egypt
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SUMMARY

A highly energetic and positive thinking candidate with an excellent documented record accomplishment and success in the field of Store Manager 5+ years of experience and Bachelor's Degree in Business Administration - Finance.

SKILLS

- Manage Team Members
- Proficiency in dealing with computer programs and Microsoft Office programs.
- Good negotiation skill
- Following instructions and procedures
- Coping with pressure and setback
- Report writing
- Ability to multitask, prioritize, and manage time efficiently
- Arrange Regularly Schedule Reporting
- Excellent Time Management

Elsayed Ahmed

EXPERIENCE

August 2023 - Current

Store Manager Al Raya General Trade & Supplies Company | Cairo

- Follow up on receiving & ensure entries are made correctly
- Follow-up of the arrangement of goods in the warehouse
- Planning for increase the branch's sales, reduce expenses & follow up on reports
- Follow up on competitors and submit a weekly report that includes the competitor's new items and compare prices between the company and competitors.
- Training Branch Staff
- Check Customer Services Department inside branch
- Maintaining the general appearance of the branch & branch employees are prepared to receive customers.
- Making confirm the products are displayed based on the company's policies
- Responsible for monitoring services, customer relations, human management, staff availability, product availability, inventory management
- Achieving a constant balance between demand and supply for sales
- Analyze customer needs and market requirements
- Follow up on pricing operations
- Training and follow-up of employees
- Any other tasks assigned to him by the direct supervisor in the field of work

January 2018 - July 2023

Store Manager Awlaad Rajab Market | Giza

- Follow up on receiving & ensure entries are made correctly
- Follow-up of the arrangement of goods in the warehouse
- Planning for increase the branch's sales, reduce expenses & follow up on reports
- Follow up on competitors and submit a weekly report that includes the competitor's new items and compare prices between the company and competitors.
- Training Branch Staff
- Check Customer Services Department inside branch
- Maintaining the general appearance of the branch & branch employees are prepared to receive customers.
- Making confirm the products are displayed based on the company's policies
- Responsible for monitoring services, customer relations, human management, staff availability, product availability, inventory management

January 2010 - December 2017

Assistant Sales Manager Alfa Market | Giza

- follow up on receipts and ensure entries are made correctly
- follow-up of the arrangement of goods in the warehouse
- Training direct reports and branch employees
- Maintaining the general appearance of the branch and achieving its goals through customer requirements
- Recording the daily movement statement of the safe (Daily receipts & payments)
- Recording check movement data
- Recording Payroll Expenses
- Any other tasks assigned to him by CEO

EDUCATION

Bachelor of commerce. | Business administration
the Higher Institute of Co-operative Studies,, Cairo,

AREA OF EXPERTISE

- Excellent communication skills.
- SAB & ERP & ONX PRO System Skills
- CRM Operations & PRO Department
- Inventory Management
- Sales Planning
- Interpersonal and teamworking skills.
- Management and administration skills.
- Problem-solving skills.

LANGUAGES

Arabic, English, French: First Language

Arabic:	C2	English:	B2
Proficient		Upper Intermediate	
French:	A2		
Elementary			

HOBBIES

- Traveling
- Arts
- Music
- Football