



SU MYAT NOE

Sales

PROFESSIONAL SUMMARY

Customer-focused, passionate professional energized by effectively communicating with customers and ensuring they have a great experience. Provides exceptional customer service and increases revenues in fast-paced, competitive environments.

WORK EXPERIENCE

Dai-ichi Life Insurance Myanmar

Insurance Sales Assistant (Jan2021 - July 2024)

- Responsible for selling life and general insurance.
- Conduct daily and monthly report to Sale Department Leader.
- Develop sale strategies to increase revenue
- Maintain and build relationships with existing and potential customers.
- Lead a team to achieve individual target and team target monthly

Coca Cola Myanmar

Outdoor Sales Associate (Oct 2018 - Dec 2020)

- Track sales,delivery and stocks display in Wholesales and Retail shops
- Present daily Sale Order,Sale Invoice and sale report to Sales Manager
- Monitor competitors' activities and identify new opportunities
- Analyze customer data and evaluate sales performance
- Update the merchandising posters in regionals

CERTIFICATE

- Certificate in Customer Service Extra Mile
(Kudos To You Professional Development Academy) 2020
- Certificate in Professional Selling Skills
(Strategy First University) 2021

CONTACT



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EDUCATION

- Bachelor of Business Management.
(National Management Degree College) Jan2020

PERSONAL DETAILS

- Date of Birth : 13 Oct 1998
- Nationality : Myanmar
- Marital Status : Single
- Visa Status : Tourist Visa

SKILLS

- Lead Generation
- Client Management
- Account Management
- Sales Strategies
- Product Knowledge
- Team Building
- Negotiation Skills

LANGUAGE

- Burmese
- English