

# Subina KC

Sale Associate/ Cashier

Accomplished, growth-focused professional with +6 years of dynamic sales experience across multiple industries. Equipped a steadfast commitment to customer service excellence to enhance customer experience, maximize satisfaction, propel retention, achieve/exceed sales goals, and increase business revenue. Possess superb abilities to develop and maintain a high level of product knowledge to persuasively promote them to existing and potential customers.



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📍 Sharjah, United Arab Emirates

## WORK EXPERIENCE

### Sales Associate

Wdeemah readymade garments Trade Br company

2021 - 2023

Sharjah

#### Tasks

- Greeting customers when they enter the store
- Helping to find the specific products
- Sales tracking and cold calling
- Managing Territory and planning the routes
- Maintaining hygienic environment

### Store Keeper

Carrefour UAE

2018 - 2020

JBR, Dubai

It is **retailer of consumer goods**. The company operates through a network of supermarkets, convenience stores, hypermarkets, discount stores, and cash-and-carry stores.

#### Tasks

- Arranging goods in the warehouse.
- Implementing goods receipt /issue procedures.
- Follow safety regulations and maintain a safe work environment
- Provide customer service by responding to inquiries and resolving complaints

### Cashier

KFC (Americana Co) UAE

2021 - 2023

Baniyas Square, Dubai

Americana Restaurants is the largest restaurant operator in the MENA region and Kazakhstan in terms of number of restaurants in its countries of operations. Americana Restaurants operates iconic global brands such as KFC, Pizza Hut, Hardee's, Krispy Kreme, TGI Fridays, and recently added Peet's Coffee, along with proprietary brands such as Wimpy and Chicken Tikka across the MENA region and Kazakhstan for over fifty years.

#### Tasks

- Registers sales on a cash register by scanning items, itemizing and totaling customers' purchases.
- Provides a positive customer experience with fair, friendly, and courteous service.
- Balances cash drawer by counting cash at beginning and end of work shift.
- Maintains checkout operations by following policies and procedures and reporting needed changes.
- Maintains a safe and clean working environment by complying with procedures, rules, and regulation.

## SKILLS

Strong interpersonal & communication skills.

Very good team managing skills & team working

Excellent interpersonal and communication skills.

Ability to learn and work under pressure.

Confident and good team player.

Ability to deal effectively with multicultural environment.

Ability to learn quickly and adapt to changing environments and Willingness to accept responsibilities.

## EDUCATION

### SLC (Secondary Leaving Certificate)

Sneha Secondary English School

Sinamangal KTM, 2.45 GPA

### +2 (Higher Secondary Education Board)

Texas International College

Mitrapark KTM, 2.40 GPA

#### Courses

- Maths
- Nepali
- English
- Business studies
- Accounts

## INTERESTS

Learning language

Traveling

Outdoor Activities

Reading

Interacting with peoples

Reading