SUHAIB.S



Shuhaibsubair2@gmail.com

+91-8089395550

Alappuzha, Kerala, India

02 May, 1997

Experienced Sales Manager and Computer Technical Support committed to motivating others and offering extensive knowledge penetrating new territories and promoting product lines. Highly effective mentor driven to assess individual and group performance to implement improvements and set goals

WORK EXPERIENCE

Sales Manager cum Computer Technical Support Real Computers

2017 - Present,

objectives.

Alappuzha, Kerala, India

- Tasks/Achievements
 Willing to familiarize yourself with the company's vision and mission, seeking to accomplish set goals and
- Conducting market research and identifying potential clients.
- Cultivating strong relationships with new clients, while maintaining existing client relationships.
- Collating and maintaining client information in the CRM database.
- Working closely with staff across departments to implement growth strategies.
- Developing and implementing sales strategies, client service, and retention plans, and analyzing sales data to inform or update marketing strategies.
- Assist with drafting business plans, sales pitches, presentations, reference material, and other documents as required.

Alappuzha, Kerala

Computer Technician & CCTV Installation

Popular Computers

04/2016 - 09/2017,

Tasks/Achievements

- Computer spare replacement.
- Printer and other devices installation.
- Windows , Linux and Additional Software installation.
- Assist senior accountants in the preparation of monthly/yearly closings.
- Sales and Accounts Handling.
- CCTV Installation.
- Finance documentation and processing.
- Warranty identification and replacement processing.

KEY SKILLS

Sales processes	
Computer service and	
Software installation	
Product and Service Sales	
Goals and Performance	
Sales Reporting	
Staff Management	
Coaching and mentoring	
Auditing	
Marketing strategy	
SOFT SKILLS	
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Adaptability	
Available Upon Request	

SOFTWARE PROFICIENCY

MS Office Word | Excel | PowerPoint

Flexible & Adaptable

Good listening skills

Multitasking abilities

Verbal & written communication

Leadership

WORK EXPERIENCE

Sales Executive Sony 2015 - 2016, Alappuzha, Kerala Tasks/Achievements Led tv and Speakers Sales. Demo and installation. Customer Complaint Registering. Monthly sales reporting. Purchase Advising.

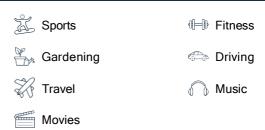
LANGUAGES

English	
Hindi.	
Malayalam	
Arabic	
Tamil	

PERSONAL INFO

Nationality : Indian Gender : Male Marital status : Single

INTERESTS & HOBBIES



2012 - 2014, Secondary Board of Public Examination 2011 - 2012,

Board of Higher Secondary Education

Hardware and Networking Cisco Networking Academy

Higher Secondary

Kerala, India

Kerala, India

Kerala, India

STRENGTHS & QUALITIES

Commercial Awareness.

EDUCATION

2015

Caring about other people.

Collaborating and working well together with others.

Comforting people when they need it.

Conflict management and resolution skills.

Encouraging and inspiring people to do their best.

Flexibility in thinking and operating style.

DECLARATION

I hereby declare that the above written particulars are true and correct to the best of my knowledge and belief.

Suhaib.S