



SUHAIL C

LOGISTICS/WAREHOUSE
PROFESSIONAL & CASHIER

+971-504072602

chirakkalsuhail5@gmail.com

Dubai, UAE

PROFILE SUMMARY

- Profile:** Dynamic professional with 7+ years' comprehensive exposure in spearheading operations such as warehouse operations, logistics operations, cash management, etc.; seeking a suitable opportunity to leverage acquired skills and knowledge to contribute and grow
- Warehouse Operations:** Experienced in overseeing warehouse operations, ensuring goods are received, warehoused, and dispatched safely and in a timely manner, thus utilizing reputation for solving problems; improving customer satisfaction, and deriving overall operational improvements
- Logistics & Supply Chain:** Proficient in leading logistics and supply chain operations, optimizing routes for end-to-end delivery, and assessing overall distribution focusing on Pan India logistics networks to design innovative solutions, reduce operational costs, and improve delivery times while maintaining high-quality service levels
- Cash & Payments:** Proven track record of success in managing operations across cash handling, billing, cash applications, manual and automatic billings, account services, and payments processing

KEY SKILLS

- Warehouse Operations
- Inventory & Stock Management
- Materials Management
- Inbound & Outbound Operations
- FIFO & LIFO Procedures
- Logistics & Transportation
- Routes Optimization
- Cost Containment
- Stock Management
- Operational Excellence
- Cash, Payments, and Billing Operations
- SLA Adherence & Customer Service

EDUCATION & CERTIFICATIONS

- Merchant Navy Course** from Ocean Dream Marine Training Institute Maharashtra, 2019
- Diploma in Logistics and Retail Management & Shipping**
Institute for Printing Technology and Govt. Poly, **Shornur NSDC Certified**
- Draughtsman Civil NSDC Certified** – 2016
ICK Pvt ITI Kariyad
- Higher Secondary** from Board of Secondary Education Madhya Bharat Gwalior, 2014
- SSLC** from Kerala Board GHSS Pattambi, 2011

OTHER SKILLS

- IT Skills:** MS Office & Iccgate
- Linguistic Skills:** English, Hindi, Malayalam, and Tamil

WORK EXPERIENCE

Muteena Palace Restaurant

2023 – Present

Accountant & Manager

Dubai, UAE

- Assuming full accountability for the restaurant's financial success
- Developing and implementing strategies to optimize sales and profitability through analysis and planning
- Designing and executing marketing initiatives, including promotional events and discount programs, to drive customer engagement
- Generating comprehensive reports detailing operational performance, encompassing staff management, food inventory, and sales data, on a shift/weekly basis
- Formulating and implementing plans focused on departmental sales growth, profit maximization, and employee development
- Establishing and managing budgets, either independently or in collaboration with senior leadership
- Maintaining optimal inventory levels, managing supplier relationships, and overseeing cash handling procedures, including preparing cash drawers and petty cash
- Managing financial operations, including accounts payable, cash flow, vendor relationships, and month-end closing procedures

Al Thallah Supermarket

Dec 2020 – Nov 2021

Cashier cum Warehouse In-Charge

Al Ain, UAE

- Led and collaborated with team members and stakeholders to drive operational growth and efficiency
- Optimized workforce productivity through effective briefing, performance feedback, and strategic shift planning based on outbound load projections
- Implemented and analysed processes to minimize shipping errors, including miss-sorts, miss-routes, and damaged shipments
- Managed end-to-end logistics, including stock coordination, deliveries, and inventory control through regular stock monitoring and quarterly audits
- Processed customer transactions efficiently, ensured accurate pricing and payment handling, and resolved customer inquiries and complaints professionally

Gordon Woodroffe Logistics Ltd.

Dec 2018 – Jun 2020

Documentation Executive

Ernakulum, India

- Created and maintained comprehensive system documentation, including flowcharts, to accurately represent departmental processes and document workflows
- Established and managed a robust document control system, thus ensuring proper distribution of current documents and drawings to internal and external stakeholders
- Efficiently processed and administered all incoming and outgoing documentation, such as correspondences, submittals, and technical drawings

Skylink Freight Forwarders (International Freight Forwarders)

Nov 2017 – Sep 2018

Logistics Executive

Mumbai, India

- Oversaw freight payment processing, collaborating with providers and carriers to manage monthly payments, generate reports, and conduct financial analysis
- Troubleshoot and resolved operational issues, providing support to colleagues in problem-solving
- Continuously monitored and improved key performance indicators related to process efficiency, driver knowledge, and customer satisfaction
- Partnered with operations and supply chain management to achieve monthly revenue goals and ensure seamless coordination
- Cultivated strong client relationships with equipment suppliers, incorporating customer feedback into product development, and contributed to transportation development projects and carrier performance evaluations

Modern Food Industries Ltd.

Apr 2017 – Oct 2017

Sales Representative

Ernakulum, India

- Drove annual sales and profit targets by creating strategic plans, identified growth opportunities, and influenced distributor stakeholders
- Implemented and ensured compliance with PepsiCo promotional programs across all assigned accounts
- Provided consistent, strategic customer consultation to maximize sales volume and revenue within the foodservice distribution network
- Cultivated and maintained strong relationships with key decision-makers across all distributor departments (sales, marketing, operations, procurement) to achieve business objectives across a large geographical region
- Utilized fact-based selling methods and collaborated with internal divisions to optimize volume and revenue growth within assigned foodservice distributors and operators

PERSONAL SNIPPET

- **Date of Birth:** 26th May 1996
- **Address:** S/o Mr. Sharafudheen C, Chirakkal House, Sankaramangalam PO, Pattambi, Palakkad (Dist.), Kerala – 679303, India
- **Nationality:** Indian
- **Passport Number:** R3524006
- **Visa Status:** Visiting Visa
- **Marital Status:** Single