



Sujeet kumar Patel

SALES EXECUTIVE

Details

United Arab Emirates
Ajman
0543325667
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NATIONALITY

Indian

DATE OF BIRTH

10/07/1987

Skills

Communication

Time Management

Leadership and Teamwork

Critical thinking and problem
solving

Leadership Skills

Effective Time Management

Fast Learner

Computer Skills

Ability to Work Under Pressure

Ability to Work in a Team

Customer Service

Microsoft Office

Communication Skills

Profile

6 years Experienced and driven Sales Representative with a proven track record of exceeding goals and increasing sales volume and company presence. Results driven individual with a niche for increasing revenue streams and developing long lasting and effective client relationships. Bringing forth the ability to develop and implement winning business plans that lead to increased sales. Adept in leading sales training workshops, and managing teams to achieve company goals.

Employment History

Sales Executive, Al Afrah sweets, Ajman

SEPTEMBER 2018 – PRESENT

- It developed a new sales process that improved customer acquisition.
- We have developed a comprehensive understanding of the company's products and services, resulting increase in customer satisfaction.
- Grew customer base by leveraging strategic partnerships and leveraged referral networks
- Developed and implemented a customer loyalty program that increased customer retention.
- Leveraged customer feedback to identify and solve key problems, result increasing in sales.
- Identified and closed new opportunities by attending trade shows, networking events, and other industry conferences
- Negotiated favorable terms with key clients and secured a long-term agreement worth

sales associate , virgo softech ltd., Delhi, India

DECEMBER 2008 – JULY 2017

- Trained and mentored sales representatives on effective sales techniques, increasing sales closures.
- Managed a team of sales representatives, leading to an increase in sales
- Developed and implemented an effective sales strategy that increased sales by the assigned region
- Utilized sales techniques and strategies to build customer relationships and close sales, resulting by an increase in sales
- Led a team of sales representatives to exceed sales targets and resulting in increased profits for the company

Education

10 TH , UTTAR PRADESH

JULY 2002 – JUNE 2002

12 TH, UTTAR PRADESH

JULY 2003 – JUNE 2004

B.COM, UTTAR PRADESH

JULY 2005 – JUNE 2007