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## EDUCATION

MBA, Supply Chain Management  
**University of management & technology (UMT)**, Lahore  
Pakistan  
2017

BBA, supply chain management  
**University of management & technology (UMT)**,  
2016

## LANGUAGES

English:

Advanced (C1)

Urdu:

Native Language

# SULEMAN HAMZA KHALID

## PROFESSIONAL SUMMARY

Results-driven supply chain professional with extensive experience in warehousing, distribution, inventory management, procurement, purchasing and logistics management. Skilled in enhancing operational efficiency, reducing costs, achieving organizational goals. Proven expertise in managing large-scale facilities, optimizing processes, and leading cross-functional teams to success.

With a strong professional background and extensive industrial exposure, along with a proven track record of excellence, I am well-suited for executive-level positions. I would be enthusiastic about exploring potential opportunities within your organization that align with my qualifications and experience. I look forward to the possibility of discussing how my background could contribute to your team's success.

## WORK HISTORY

December 2023 - Current

**Automyze Fulfilment Centre - Team Leader - Operations & Fulfilment**, Dubai, United Arab Emirates

- Managing entire warehousing and e-commerce fulfillment operations .
- Overseeing inventory of more than 15,000 SKUs, including normal and ambient storage .
- Managing inbound shipments from various brand partners and maintaining safety stock levels .
- Leading a multicultural team to ensure efficient operations .
- Directing fulfillment flow from order processing to dispatch .
- Negotiation and collaboration with different courier partners in the United Arab Emirates for smooth delivery operations .
- Managing strong relationships with internal & external stakeholders and handled urgent requests .
- Preparation of monthly reports to update staff and management on challenges and successes .
- Collaborating closely with management team to identify and mitigate operational risks
- Facilitating improvements in existing processes and procedures as a positive catalyst for change in a team leader role .
- Minimizing discrepancies by effectively training employees on best practices, policies, and procedures .

July 2021 - September 2023

**Bazaar Technologies - Fulfillment Manager**

- Managing end to end supply chain operations including warehousing, logistics, purchasing, procurement and lastmiles of Bazaar Technologies central region.
- Preparation of supplychain budgets

- To ensure optimisation of logistics cost .
- Overseeing the efficient fulfillment of over 6000 orders daily, contributing to a GMV of 40M daily .
- Skillfully managing a diverse inventory comprising more than 5000 SKU's, consistently achieving an impressive 99.99% Inventory Reconciliation Accuracy (IRA).
- Enhancing the customer experience through the implementation of a customer-centric approach.
- Spearheading order level processing to ensure accuracy and efficiency.
- Taking charge of the management of Fulfilment Centers and Distribution Centers.
- Displaying proficiency in inventory management to optimize stock levels and availability.
- Meeting order fulfillment targets based on specific estimated time of arrival (ETA).
- Expertly handling the inbound, picking, and processing of a wide range of products including FMCG, Pharma, electronics, Personal care, Hygiene, and staples.
- Leading and supervising a dynamic team of 200 dedicated individuals, fostering collaboration and efficiency.

August 2018 - June 2021

**Agility Logistics - Facility Manager**, Lahore, Pakistan

- Managing end to supplychain operations including warehousing, logistics, purchasing, procurement and lastmiles delivery of FMCG, Pharma, MHE & eletrical items .
- Expertly handling and execution of a vast range of 50,000+ items, contributing to a substantial GMV of 50 million on a daily basis.
- Strategically monitoring, planning, and exercising control over the comprehensive delivery of finished goods to an extensive network of retailers, wholesalers, and distributors encompassing both direct and indirect sales channels.
- Collaborating seamlessly with both the production team of client and sales teams to ensure efficient stock management and seamless inbound processes.
- Steering delivery operations, including reverse logistics, to guarantee timely and smooth distribution.
- Maintaining meticulous inventory management standards, achieving an impressive 99.99% Inventory Reconciliation Accuracy (IRA).
- Facilitating the seamless shipping of operational materials, critical for maintaining smooth production operations for Pepsi Cola Lahore, National Foods, Shan Foods and other FMCG'S accros Pakistan .

April 2018 - July 2018

**Agility Logistics - Warehouse Manager**, Lahore, Pakistan

- Overseeing the comprehensive warehouse operations of a facility with a robust capacity to store 4000 pallets.
- Providing leadership to a team of 50 skilled professionals, ensuring the seamless and continuous operation of the business around the clock.
- Orchestrating the distribution of finished goods across both direct and indirect sales segments.
- Diligently maintaining warehouse inventory in accordance with international standards.
- Driving a culture of continuous process improvement, optimizing operational efficiency across the board.
- Efficiently managing a fleet of 200 vehicles, a crucial aspect of daily stock distribution for both direct and indirect channels.
- Implementing a First Expired, First Out (FEFO) approach in alignment with company policy to ensure product freshness and quality.
- Collaborating closely with the sales and production teams to facilitate the smooth inbound flow of stocks, promoting effective inventory management.

July 2016 - March 2018

**Lotte Akhtar beverages (Pepsi cola Lahore) - Warehousing & Logistics executive** , Pakistan

- Overseeing the entirety of supply chain operations within the production plant.

- Skillfully managing inventory within the plant warehouse to ensure efficient stock levels.
  - Spearheading the primary distribution process for finished goods, ensuring timely and accurate delivery.
  - Expertly coordinating the secondary distribution of finished goods, optimizing the supply chain network.
  - Ensuring the timely retrieval of both empty and operational materials from company-operated warehouses, aligning with production schedules.
  - Taking charge of the comprehensive logistics framework for Pepsi Cola Lahore, facilitating streamlined operations.
  - Managing the logistics operations for both primary and secondary distribution, ensuring seamless product flow.
  - Coordinating the shipping of more than 2000 pallets daily to support uninterrupted business operations.
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## SKILLS

- Logistics Management
  - Warehousing operations
  - Inventory management
  - Operational planning
  - E-commerce based lastmiles
  - Distribution management
  - Third party logistics
  - Reverse logistics
  - ERP
  - Cost optimisation
  - Project Management
  - Production Planning
  - Negotiations
  - Contracts Management
  - 5S Implementation
  - Lean management
  - Attention to details
  - Logistics Planning
  - Sales & operations planning
  - Stock handling
  - Inventory Audits
  - P&L management
  - SAP
  - Cross functional collaboration
  - G2S
  - Fulfilment
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## CERTIFICATIONS

Bazaar Academy: Foundational Leadership Excellence (FLEX) Program

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## ACCOMPLISHMENTS

- Launch 5 new warehouse across central region from the bottom up.
- Managed to roll out WMS across central region .
- Achieved 99.98% G2S across the region .
- Achieved 99.99% IRA across the region .