



Sunil Kumar Gubhaju

Merchandiser

Devoted Merchandiser knowledgeable about products and eye-catching display strategies. Organized, hardworking and focused on driving sales through optimized merchandising. Proven success in planning and multitasking to accomplish challenging targets.

Contact

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Address

Jabal Ali, Dubai, Uae

Education

2014

Bachelor Of Arts

Tribhuwan University

2009

Intermediate

HSEB

Skills

- Cost Analysis
- Sales Techniques
- Stock Replenishment
- Retail Knowlwdge
- Visual Merchandising
- Maintaing Stock Levels
- Pricing and Signage Updates

Language

Nepali

English

Hindi

Experience

2021-Till Now

Almaya Group

Merchandiser

- Monitored inventory levels and kept adequate stock in product displays on sales floor.
- Inspected merchandise for quality and arranged proper display location on floor.
- Verified products appeared at correct locations in proper quantities.
- Removed damaged, out-of-code, not-in-set and discontinued items from displays.
- Conducted regular store audits to verify compliance with company policies.
- Updated pricing and signage to complete product displays and educate customers.
- Established strong vendor relationships to maintain and support business.
- Collaborated with store managers to devise store layouts and establish aesthetic appeal.
- Analyzed customer feedback and shopper trends to inform display designs.

2019-2021

Almaya Supermarket

Floor Supervisor

- Oversaw employee performance, corrected problems, and increased efficiency to maintain productivity targets.
- Established objectives to offer team members clear roadmap to help company achieve overall goals.
- Met with management to discuss work plans and develop enhancements and strategies to achieve operational objectives.
- Prepared and submitted daily, weekly and monthly performance reports to inform upper management.
- Designed and built displays to generate customer interest in store merchandise.
- Implemented cost-saving measures to reduce waste and optimize profitability.
- Monitored sales floor and provided customer service to foster retention and loyalty.

2017-2019

Grand Hypermarket

Retail sales Assistant

- Helped customers complete purchases, locate items, and join reward programs.
- Worked closely with shift manager to solve problems and handle customer concerns.
- Used POS system to process sales, returns, online orders, and gift card activations.
- Increased sales by offering advice on purchases and promoting additional products.
- Assisted customers with prompt and polite support in-person and via telephone.
- Maintained clean sales floor and straightened and faced merchandise.
- Trained and supervised new employees to use selling strategies and apply best practices.