Dear Recruiter,

Subject: Looking for a mid to senior level role in Finance and Accounting.

Greetings!

My name is Suresh Shetty, an Indian national, currently based in Dubai, UAE. I have 20+ years of international experience as a Finance and Accounts Professional in countries like UAE, India, South Africa, Zimbabwe, and Malawi. I enjoy working with people of various cultures and can comfortably collaborate with them professionally and personally.

My recent profile was Head of Finance for the MEA region of an Indian Multinational Technology Company with operations in 30+ countries including the US, Europe, India, MEA, and other regions. I am a part of senior management and involved in strategic planning and decision making. I manage the complete end-to-end Finance function for the MEA region, which includes setting up a new company, budgeting and setting annual and quarterly business targets, continuous analysis of the budget, financial planning, and analysis, finalizing and publishing accounting reports and results, variance analysis, suggestions to improve profitability, accounts payable and receivable management, month-end and year-end books closure, quarterly and annual audits, vat, tax and ESR returns, internal controls and strict adherence to company policies. I also manage the cash flow and working capital, foreign exchange requirements of the business for the MEA region. I maintain very healthy business relations with bankers, customers, vendors, auditors, and external parties.

I was also an integral part of the implementation of the ERP system and recently implemented SAP S/4 HANA for the MEA region in Black Box, in my last role.

The revenue of the Black Box group with which I was last associated is around USD 725 million. I manage five legal entities registered in Mainland and Free Zones.

Request you to please consider and allow me an opportunity to explain my credentials.

I am enclosing my CV for your ready reference and am happy to provide you with any additional information you might need.

I look forward to hearing from you.

Best regards,

Suresh Shetty

+971502024988

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**Global Finance and Accounts Professional**

*With skills; knowledge and comprehensive experience in;*

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| --- | --- | --- |
| * Full Cycle Accounting
 | * Financial Reporting & Management
 | * P & L Management
 |
| * Financial Planning & Analysis
 | * Audit Management & Compliance
 | * Treasury Management
 |
| * Budgeting
 | * Financial Statement Preparation
 | * Taxation Compliance
 |
| * Cash Flow Management
 | * Foreign Currency Management
 | * Profitability Analysis
 |
| * Vendor Management
 | * Expense Analysis & Monitoring
 | * Inventory Control
 |
| * Finance Shared Services
 | * P2P, O2C, R2R
 | * SAP / ERP
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With over 20 years of Global experience in all aspects of accounting and finance management in industries like Information Communication Technology (ICT), BPO/Outsourcing/Shared Service, Trading, Retail, Manufacturing, Pharma/Healthcare, Gem & Jewellery.

Demonstrated hands on management style in the development and implementation of strategic plans to ensure company growth. Proven ability to manage multiple assignments efficiently and effectively under extreme pressure while meeting tight deadline schedules. Effectively communicates direction and commits people to action. A distinction of handling large teams across the globe.

Professional Experience

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| AVP – Finance | **Black Box (Essar group),** Dubai, UAE | Feb 2021 - Jan 2023 |
| Financial Controller | **Brilliant Solutions Ltd,** Malawi | Nov 2016 - Feb 2021 |
| AVP – Finance | **AGC Networks Ltd (Essar group),** India | Sep 2014 - Oct 2016 |
| AVP - Finance & Accounts | **Aegis Global (Essar group),** India & South Africa | Mar 2010 - Aug 2014 |
| Assistant Manager | **Pantaloons Retail India Limited,** India | Aug 2009 - Mar 2010 |
| Finance Manager | **Tainview Trading Pvt. Ltd,** Zimbabwe | Aug 2005 - Nov 2008 |
| Finance Manager | **Paroan Vista Pvt. Ltd,** Zimbabwe | Apr 2000 - Jul 2005 |
| Accounts Executive | **Datacraft India** | Jan 1999 - Apr 2000 |

Brief Job Description: (Black Box, Brilliant Solutions, AGC Networks and Aegis)

Head of Finance for MEA region and managing five legal entities

* Monitoring and ensuring budgets are executed within approved limits via efficiency and effectiveness of the expense spends and highlighting the variances against budget.
* Working closely with Sales teams to evaluate and monitor the deals/orders.
* Evaluating the various CAPEX needs submitted and preparing business cases to justify the need.
* Monitoring actual OPEX spending against the Budgets and preparing Variance Analysis reports with proposed action for improvements where relevant. Also reporting department heads on their actual spend v/s budget.
* Periodical review of the accuracy of Revenue and Costs recognition.
* Ensuring Inventories and Fixed assets records are maintained properly and updated on real-time basis, periodical physical verification of the same.
* Reporting monthly Management Financials with complete schedules.
* Timely completion of annual statutory audits, and reporting packs as per IFRS/GAAP in collaboration with the global consolidation team.
* Preparing ongoing cash flow forecasts to identify short-term and long-term funding needs and informing foreseen shortfalls to the Global CFO office to make timely decisions relating to cash management.
* Ensuring full compliance for all Finance related processes, policies and procedures and internal financial controls and company policies.
* Lead role in implementing SAP ERP including training and guiding the team/users to utilize optimum use of the system for complete and correct financial accounting and other reports.
* Responsible for coordination of various VAT, Tax related matters.
* ICV, ESR, UBO and other regulatory reporting within the timeline.
* Post-merger integration and accounting.
* Group/Inter company reconciliation and payment.
* Managing Internal audits and addressing all the observations raised promptly.
* Managing Accounts receivable and Payable.

Brief Job Description: (Aegis Ltd)

* Finance & Accounts Process Mapping.
* Migrating F&A process of all group companies to Global Finance Shared Services.
* Responsible for the completion and finalization of Books of Accounts.
* Managing complete GL & FA process.
* Preparing Financial reports and MIS.
* Reconciliation of various accounts between SAP and Legacy systems.

Academic Qualification

Bachelor of Commerce (B. Com) - Bachelor’s Degree in Finance and Accounting from Mumbai University, India.

IT Skills

Well-versed with.

* SAP ECC, HANA, FICO & MM module, Microsoft Dynamics AX
* Tally, Pastel Accounting software

Personal Details

Date of birth : 11th August 1973

Nationality : Indian

Residential address : 314 Beit Al Khair Society, Al Nahda 2, Dubai, UAE