



Swaraj Kulal

Pharma Store Manager - Leveraging 6 + years of experience

PROFILE

Organized cashier experience in handling cash, processing payments and cementing patron relationship with excellent interpersonal abilities. Proven history of carefully managing funds to reduce discrepancies. Service-oriented team member with articulate communication skills and friendly demeanor.

WORK EXPERIENCE

Store Manager

- Achieved a 40% increase in customer satisfaction levels by handling customer service issues .
- Designed and enforced procedures to ensure proper medication storage so that drugs and medical equipment were secure against theft.
- Improved product sales by 12% for the portfolio managed, which led to 20% increase in annual revenue

2020- 2024

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Store - Incharge

- Managed storefront-related services, including repairs and enhancements to improve the overall customer experience
- Monitored inventory levels to re-stock customer favorites and trending items, increasing sales revenue by 37%
- Resolved customer complaints with an overall 88% success rate

2017-2020

Medi Planet | College road, Nashik - 05

CONTACT

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EDUCATION

SSC

Swami vivekananda School/Pune university

2004-2014

HSC

KTHM COLLEGE

2015-2017

Bachelor in computer application

K.V.N Naik college

2017-2020

PRO.SKILLS

Leadership skills

Employee management

Project management skills

Commercial Awareness