



TEMIDAYO GBENGA BAMIJOKO

SALES EXECUTIVE

OBJECTIVES

To work in an environment conducive for innovative experiences, which offers me a knowledge base, to enhance my talent, exposure and which in return benefits the organization.

WORK EXPERIENCE

Sales Executive

- ❖ Albrary medical and laboratory equipment **10/2024 till current**
- ❖ Noon - Dubai, UAE **12/2019 till 07/2024**

- Managed client relationships from early stages of sales process through to post-sales
- Built long-term relationships with customers and generated referrals from existing clients.
- Generated new leads and opportunities to maximise revenue.
- Achieved and exceeded sales targets in line with client growth across all products and services.
- Maintained contact with customers throughout sales and pre-delivery process.
- Effectively handled daily customer meetings, sales calls and account management tasks, improving sales team efficiency.
- Delivered professional sales presentations, creatively communicating product quality and market comparisons to prospective clients.

❖ Sales executive, 02/2016 to 05/2022

❖ Dangote Cement - Lagos, Nigeria

- Managed client relationships from early stages of sales process through to post-sales
- Built long-term relationships with customers and generated referrals from existing clients.
- Generated new leads and opportunities to maximise revenue. •
- Achieved and exceeded sales targets in line with client growth across all products and services.
- Maintained contact with customers throughout sales and pre-delivery process.
- Understood customer needs to craft exceptional sales journeys.
- Effectively handled daily customer meetings, sales calls and account management tasks, improving sales team efficiency.

DECLARATION:

I hereby certify that all of the information supplies herein true and correct to the best of my knowledge & belief.

TEMIDAYO GBENGA BAMIJOKO

CONTACT

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Al Nahda 2, Dubai – UAE

PERSONAL DETAILS

Gender : Male
Nationality : Nigeria
Marital Status : Single
Date of Birth : 16/02/1984
Visa Status : Employment visa

LANGUAGES KNOWN

- English

EDUCATION QUALIFICATION

- **High School Diploma, Science**
Class, 09/1995 to 05/2001
Christ's School Ado Ekiti - Nigeria
- **Bachelor of Science, Industrial Chemistry**
Honours, 09/2004 to 09/2010
Ekiti State University – Nigeria
- **Warehouse Management:**
Inventory, Stock and Supply Chains
From Alison

SKILLS

- Client communication
- Data analytics
- Pricing structures knowledge
- Sales and marketing strategy
- Market research expertise
- Sales strategy familiarity
- Copywriting abilities
- Customer demographics understanding
- Market research