THAMIZHANBAN K

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SUMMARY

Dynamic District Manager at Finolex Industries LTD with a proven track record in sales management and employee training. Expert in cultivating strong teams and enhancing customer service, I excel in performance evaluation and recruitment strategies, driving significant improvements in team effectiveness and morale. Results-driven sales manager bringing several years of experience in product development, promotion and optimization. Skilled in developing lasting client rapport based on knowledgeable support and consistent service. Proficient in developing and applying advanced marketing, prospecting and merchandising strategies to accomplish promotional goals. Demonstrated success in building networks and supporting branding objectives.

SKILLS

- Sales management
- Customer service
- Employee training

- Performance evaluation
- Recruitment strategies
- Team building

EXPERIENCE

08/2018 - 01/2025

District Manager

Finolex Industries LTD - Maharashtra, IN

- Cultivated positive rapport with associates and team leadership.
- Mentored team members by demonstrating best practices for sales and customer service.
- Managed all personnel matters within the district including recruitment, hiring, performance reviews, disciplinary actions.
- Provided ongoing coaching and training for store managers on how to maximize productivity and profits.
- Maintained accurate records of employee attendance and payroll information for all stores within the district.

EDUCATION AND TRAINING

05/2011 10'th Standard: Junior High Education

Raja Vignesh Higher Secondary School - Melamathur

05/2013 12'th: High School Teaching

Raja Vignesh Higher Secondary School Melamathur - Melamathur

04/2017 Diploma in International Hospitality Management: Financial Accounting And

Hotel Management

London School Of Business And Finance - Chennai

LANGUAGES

Tamil: First Language

English: C2

Proficient (C2)