



# THANSEER NAZEER

VAN SALESMAN

## MY CONTACT

	+971 551500924
	Thanseernazeer55@yahoo.com
Address	Abu Dhabi
D.O.B	18-04-1993
Nationality	Indian
Gender	Male
Status	Married
Passport No	V 7770480
License	UAE Driving License

## EDUCATION BACKGROUND

2010	<b>ADVANCED DIPLOMA IN GRAPHIC DESIGN AND ANIMATION</b> Kerala University, India
2010	<b>PLUS TWO</b> Board of Vocational Higher Secondary Examination, Kerala
2008	<b>SSLC</b> Board of Public Examination, Kerala

## KEY SKILLS

- Sales Prospecting
- Excellent Interpersonal
- Attention to detail
- Strong Analytical
- Customer Service
- Sales Targets
- Product Knowledge
- Sales Reporting
- Negotiation Skills
- Market Research
- Client Acquisition
- Product Knowledge

## LANGUAGE KNOWN

- English
- Hindi
- Malayalam

## COMPUTER SKILLS

- MS Word
- MS Excel
- MS Power Point

## SUMMARY

Accomplished Van Salesman with a history of successful product distribution and sales roles. Demonstrated ability to meet and surpass sales targets through strategic route planning and strong customer relations. Possesses comprehensive knowledge of dairy products, effectively communicating product attributes to customers. Proven track record in order processing, inventory management, and payment collection. Dedicated to maintaining delivery vehicles and ensuring adherence to compliance standards in sales operations.

## PROFESSIONAL EXPERIENCES

**VAN SALESMAN | 2022 – Present**  
NATIONAL DAIRY LLC, ABU DHABI

**VAN SALESMAN | 2019 - 2022**  
IFFCO DISTRIBUTION ABU DHABI

**VAN SALESMAN | 2015 - 2019**  
AL AIN DAIRY FARM ABU DHABI

- Strategically planning and organizing daily routes for efficient product delivery.
- Meeting or exceeding set sales targets and quotas for products.
- Building and maintaining positive relationships with retail outlets and customers.
- Addressing customer inquiries, resolving issues, and ensuring customer satisfaction.
- Demonstrating comprehensive knowledge of National product line.
- Educating customers on the features and benefits of the products.
- Processing customer orders accurately and promptly.
- Ensuring proper documentation of sales transactions.
- Merchandising and displaying National Dairy products in the delivery van.
- Ensuring an attractive and organized presentation of dairy items.
- Managing inventory levels in the delivery van to meet customer demands.
- Conducting regular stock checks and reporting discrepancies to the relevant authorities.
- Collecting payments from customers and issuing receipts.
- Handling cash transactions in accordance with company policies.
- Providing regular and accurate sales reports to management.

## DECLARATION

I hereby declare that all the details mentioned above are in accordance with the truth and fact as per my knowledge and I hold the responsibility for the correctness of the above-mentioned particulars.

THANSEER NAZEER