

# THUFAIL MAHAMAD

## SALES ASSOCIATE

Abu Dhabi, UAE • (+971) 544096838

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Experienced Sales Associate with a strong track record of driving revenue growth through excellent customer service and salesmanship. Known for exceeding sales targets and delivering exceptional customer experiences. Effective at building rapport and fostering positive relationships with clients. Adept at product knowledge and providing tailored solutions. Proven ability to work collaboratively within a team and contribute to a dynamic sales environment. Committed to maintaining the highest standards of professionalism and customer satisfaction.

## Education

Bachelor of Business Management (BBM) / 2018

Govt First Grade Collage Puttur – India

Higher Secondary Education / 2015

Govt P.V College. Puttur – India

High School Education / 2013

Govt High Secondary School Puttur – India

## Relevant [Industry] Experience

**Green House Trading LLC**, Abu Dhabi, UAE

*Sales Associate*

(2021)-(2023)

- Collaborate with colleagues to improve customer service.
- Follow inventory control protocols.
- Suggest sales enhancement strategies such as marketing initiatives and store layout changes.
- Welcome and engage customers, addressing inquiries and improving product interactions for exceptional service.
- Ensure a clean and organized sales floor appearance.
- Introduce promotions and offerings to customers.
- Enhance product display with creative visuals.

**Big Mart Hyper Market** – Bengaluru, India

*Sales Associate*

(2019)-(2021)

- Maximize customer satisfaction by delivering exceptional sales service.
- Evaluate customer requirements and provide product insights.
- Greet and respond to customer inquiries in the store.
- Achieve department sales targets on a monthly, quarterly, and yearly basis.
- Handle customer transactions using cash registers.
- Verify item prices during scanning to ensure accuracy.

- Process payments, including cash and credit transactions.
- Issue receipts, refunds, change, and tickets.
- Recommend complementary products and introduce new offerings.

## **Achievements**

- Best staff of the year - Big Mart  
Higyper Market Bangalore - 2020

## **Skills**

- Communication
- Team Work
- Customer Service
- Perform Clerical Duties
- Self - Motivated
- Problem Solving

## **Languages**

- English
- Hindi
- Malayalam
- Kannada

## **Personal**

Nationality - Indian

Date of Birth- 29/08/1997

Gender - Male

Passport No - T5707613