



TAKUDZWA COURAGE CHAKANYUKA

Visa Status :Tourist 📍

Sex : Male

Civil Status : Single

+971551995341 📞

tcouragechaka17@gmail.com @

Objective

A professional, energetic, and personable salesperson with experience completing sales, helping customers, and operating cash registers in a fast-paced environment. A reliable and efficient team player with excellent communication skills, attention to detail, and passion for building impactful customer relationships.

Experience

June 2022 -
October 2024

PG Distributors.

Sales Person.

Key Skills and Experience as a Sales Person.

- Customer retention
- Creating sales plans.
- Presenting and demonstrating products and services.
- Neutralising customer complaints.
- Help walk-in customers and strengthen relationships with existing ones.
- Meeting or exceeding sales targets

June 2020 - April
2022

TETTAT LOGISTICS. (South Africa)

Sales and Marketing Officer.

KEY SKILLS & EXPERIENCE AS SALES AND MARKETING OFFICER.

- Excellent customer service.
- Selling, negotiating and influencing as well as closing sales.
- Market research and analysis.
- Preparing marketing and sales strategies.
- Innovative and good at solving problems.
- Introduction of new products as well as promoting existing ones.
- Tracking sales activities and reports

Jan 2019 - Dec
2019

MF TECH ENGINEERING (SOUTH AFRICA)

Sales Representative

KEY SKILLS AND EXPERIENCE AS SALES REPRESENTATIVE.

- Generating leads
- Customer relationship building.
- Educating customers on products and services.
- Sales presentations and negotiations.
- Coordinating sales efforts with marketing programs.
- Evaluating company needs.
- Resolving customer complains.

Jan 2017 - Dec
2018

AFRICA BET (ZIMBABWE)

Sales Clerk/ Cashier.

Key Experience as a Sales Clerk/Cashier.

- Welcoming customers and offering refreshments.
- Explaining odds and different ways of betting.
- Using computerised systems to take bets and pay out winnings.

-Making sure the satellite TV, video and digital display systems are working keeping the shop clean and tidy and stocked with betting slips, pens and odds sheets.

-Giving information about products like gaming machines.

-Reporting any suspicious betting patterns or under-age gambling to the shop manager.

-Balancing takings after the shop closes for the day

Education

University of Zimbabwe

Bsc. Honours in Sociology.

Advanced Level (Zimsec.)

Skills

- Good communication, demonstrative and persuasion as well as presentation skills.
- Good interpersonal skills.
- Excellent customer service.
- Good time management.
- Good market research and analysis.
- Good leadership and problem solving

Reference

- References Available Upon Request. -