# About Me

TAUSIF HUSAIN

Assistant Store Manager

My Contact

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Gurgaon Haryana 122002

PROFICIENT ASSISTANT STORE MANAGER DEDICATED TOWARDS CUSTOMER RELATIONSHIP AND MAINTAINING SMOOTH, EFFICIENT AND HIGHLY SUCCESSFUL STORE OPERATIONS. ORGANISED AND EFFECTIVE AT ENCOURAGING STAFF COOPERATION AND PRODUCTIVITY TO MEET AND EXCEED OBJECTIVES. BORN LEADER AND ANALYTICAL PROBLEM-SOLVER WITH PROVEN TEAM BUILDING AND MANAGEMENT SUCCESS.

# Professional Experience

Hard Skill

 Industry expertise

 Data mining and analysis  Financial accounting

 Business valuation

# Soft Skill

 Observation

 Decision making  Communication  multi-tasking

**Assistant Store Manager**

**Benetton India PVT.LTD. | Nov '19 - Present**

**Key responsibilities**:

 Applied performance data to evaluate and improve operations, target current business conditions and forecast needs.

 Delivered positive results by controlling the monthly operations budget and limiting financial discrepancies.

 Prepare reports on the above information and communicate the insights of these reports to the broader business

 Consult with the management team to develop long-term commercial plans

 Suggest budgets and improvements based on the above information

**Mahindra Retail |**

**Store In-charge April '17 - Feb'19**

**Key responsibilities**:

 Delivered positive results by controlling the monthly operations budget and limiting financial discrepancies.

 Maintained proper product levels and inventory controls for merchandise and organized backroom to facilitate effective ordering and stock rotation.

 Maximized sales and minimized shrinkage through excellent customer service and adherence to standard practices.

 Using CRM Loyalty Program which allows customers who want to make a “bigger”. The captured data should inform CRM and loyalty initiatives, communications and the value proposition customers experience to drive higher customer engagement

 Managed inventory control, cash control and store opening and closing procedures.

# Education Background

**Delhi University**

* Bachelor of Arts

**Languages**

* Hindi, English & Urdu

**Mahindra Retail | Retail Trainee**

**April'14 - March'17**

 **Key responsibilities:**

 Responsible for achieving sales targets and stock controls.  Created and maintained team relationships.

 Identify training and coaching needs for development.

 Ensure efficient handling of customers and maintaining high service standards. ·Managed merchandise levels and store appearance Visual Display Arrangement.