



# THANSEEM MOHAMED ALI

OPERATION-EXECUTIVE | SALES EXECUTIVE

## CAREER OBJECTIVE

To work in an intellectually & professionally challenging work environment to establish myself at an impeccable work position through the skills acquired and mastered by perennial dedication and exceptional hard work; to enhance my skill sets and strengths for my career growth meeting together with organizational objectives.

## EXPERIENCE

2020 to 2022

### OPERATION-EXECUTIVE

FRONTLINE LOGISTICS (BEO) | KERALA | INDIA

- Knowledge and hand experience in FCL Pricing (Sea & Air)
- Customer service support
- To negotiate freight rates with shipping lines in order to maximize cost saving and provided added benefits like higher free time, waivers etc.
- Providing solutions for shipment delays by coordinating with carries,agents and customer,
- Assist co-workers and those in other departments to successfully perform job tasks and functions when necessary
- Communicate with overseas agents and customer for passing information
- Opening job with The Reference of bill of lading

2018 to 2020

### SALES EXECUTIVE

FRONTLINE LOGISTICS (BEO) | KERALA | INDIA

- meeting with clients virtually or during sales visits.
- demonstrating and presenting products.
- establishing new business.
- attending trade exhibitions, conferences and meetings.
- negotiating contracts and packages.

## AREA OF EXPERTISE

- Pricing
- Customer Service
- Agent Communication
- Transportation
- Import & Export
- Supply Chain

## PERSONAL DETAILS

- Nationality: Indian
- Date of Birth: 28-11-1994
- Visa Status : Visit Visa
- Passport Number : P1439982

## CONTACT

- thanseemmohamedali@gmail.com
- +971-561556521
- Abu Dhabi, UAE

## SOCIAL

[Linkedin](#)  
<https://www.linkedin.com/in/thanseem-mohamed-ali-9b8193236>

## EDUCATION

DSLMM (DIPLOMA SHIPPING LOGISTICS MANAGEMENT)

BACHELOR OF BUSINESS ADMINISTRATION

## SKILLS

- Ms Office, Excel
- Outlook mail
- E-freight Suite

## LANGUAGES

English

Hindi

Malayalam