



Towsif Ahmed

Professional Summary

To excel as an Assistant Store Manager with 6 years of retail expertise, leveraging my experience to drive efficiency, boost team performance, and ensure exceptional customer experiences. Committed to achieving sales targets, optimizing inventory, and upholding the store's excellence while contributing to organizational growth.

Experience

2021 - 2023

Blackberys, Bangalore, India

Assitant Store Manager

- Provided exceptional customer service by understanding customer needs.
- Contribute to visually appealing store displays and window setups.
- Ensure products are well-organized and readily accessible.
- Collaborate with visual merchandisers to enhance product presentation.
- Monitor inventory levels and promptly restock popular items.
- Assisted with inventory counts and report any discrepancies.
- Maintain accurate records of sales transactions and customer data.
- Generate sales reports for management, analyzing trends and performance.
- Maintain store cleanliness and adhere to organizational standards.
- Assist in training new sales team members and share expertise.
- Engage in planning and execution of sales events and promotions.
- Gather and relay valuable customer feedback to management.

2019 -2021

Louis Philippe,Bangalore, India

Sr. Sales Executive

- Consistently meet or exceed monthly and quarterly sales targets.
- Assisted customers in finding products that meet their needs and preferences.
- Demonstrated in-depth knowledge of clothing lines, fabrics, and styles.
- Build and maintain strong customer relationships for repeat business.
- Maintain store cleanliness and adhere to organizational standards.
- Collaborate effectively with colleagues to achieve team and store goals.
- Play a key role in creating excitement and driving sales during events.

Awards

Gold Achiever in Customer Service, Pan India

- Awarded twice by Aditya Birla Fashion and Retail Ltd. for consistently delivering exceptional customer service and surpassing performance benchmarks.

Customer Appreciation

- Highly valued by customers for consistently delivering exceptional service and exceeding their expectations.
- Consistently received positive feedback from customers.

Contact

Phone :

+96878621201 , +917022772272

Email :

touseefahmed265@gmail.com

location :

Oman Muscat

Education

2019 - 2022

B.COM

Singhania University, Rajasthan

2011 - 2013

Higher Secondary

National PU College, Karnataka

Skills

- Problem Solving
- CRM
- Team Leadership
- Inventory Management
- Visual Merchandising
- Product Photography
- Retail Operations

Language

- English
- Hindi
- Kannada