



# ABANISH DILEEP

## ABOUT

DATE OF BIRTH - 15-09-2001

GENDER: MALE

NATIONALITY: INDIAN

MARITAL STATUS: SINGLE

VISA STATUS: VISITING VISA

## SKILLS

- Management Skills
- Creativity
- Time management
- Critical Thinking
- Leadership

## LANGUAGES

- **ENGLISH** : Speak, Read, Write
- **TAMIL** : Speak
- **MALAYALAM**: Speak, Read, Write
- **HINDI** : Speak, Read, Write
- **ARABIC** : Read, Write

## CONTACT

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## OBJECTIVE

SEEKING A POSITION TO UTILIZE MY SKILLS AND ABILITIES IN THE CO-OPERATIVE WORLD THAT OFFERS PROFESSIONAL GROWTH WHILE BEING RESOURCEFUL INNOVATIVE AND FLEXIBLE

## EXPERIENCE

- **FIELD SALES EXECUTIVE** 2022 - 2023
  - SAHAYI WEALTH NIDHI BANK.LTD
    - Negotiated terms and conditions ,ensuring mutually beneficial agreements .
    - Maintained accurate and up-to-date records of sales activities,including customer interactions ,prospect details and sales forecasts
- **SALES EXECUTIVE** 2021 - 2022
  - SONY HOME APPLIANCES NEDUMANGAD
    - Generated and qualify leads to build a robust sales pipeline.
    - Conduct compelling presentations to showcase the value proposition of our products/services.
    - Establish and maintain strong relationships with key decision-makers within target organizations.
    - Develop and execute effective sales strategies to close deals and achieve sales targets.

## EDUCATION

- **BCOM TRAVEL AND TOURISM 2019-22**  
KERALA UNIVERSITY
- **DIPLOMA IN LOGISTICS MANAGEMENT 2022-23**  
KERALA INSTITUTE OF TOURISM
- **HIGHER SECONDARY 2017-19**  
KAIRALI VIDHYA BHAVAN NEDUMANGAD

## COMPUTER QUALIFICATIONS

- **PROFESSIONAL DIPLOMA IN INDIAN AND FOREIGN ACCOUNTING (DIFA)**
  - MANUAL ACCOUNTING, TALLY ACE
  - QUICKBOOKS, PEACHTREE