

## **UMESH BADLANI**

Address:-Al Satwa Dubai, United Arab Emirates

Mobile no: - +971-526174088

Email id: - [umeshbadlani8@gmail.com](mailto:umeshbadlani8@gmail.com)

UAE Driving License No: 3698391(Light Vehicle Driver)



Position for applied: - **OUTDOOR SALES MAN**

Results-driven outside sales Representative committed to continuously growth in sales revenue. Consistently achieves goals in revenues, new account development and product sales. Motivated to generate and increase sales while delivering top-notch customer care.

### **SKILLS**

- ❖ Superior organization skills
- ❖ Sales force
- ❖ CRM software
- ❖ Account development

Lead generation  
Strong communication skills  
Sales presentation  
Relationship Cultivation

### **CAREER OBJECTIVE**

To be engaged in a job that enables the utilization and enhancement of my acquired skills in a working environment that offers multiple venues of mutual growth for the company and its employees. I'm a highly disciplined, efficient, and responsible. Having a strong understanding of current market trends, innovative visual approaches and can work under minimum supervision.

### **CAREER GRAPH**

Lifco International Trading LLC, Dubai.UAE

August 2017 to Till date

**OUTDOOR SALESMAN**

West Zone Fresh supermarket L.L.C Dubai.UAE

July 2015 to July 2017

**STORE KEEPER**

SIVOP COSMETIC TRADING COMPANY Abidjan (West-Africa)

September 2011- May2015

**SALES EXECUTIVE**

### **PROFESSIONAL RESPONSIBILITIES**

- Generate sales reports each week and submitting them to management.
- Attend industry trade shows to accumulate new leads and make productive contact with existing clients.
- Update client information in the company contact database.
- Stay on top of industry trends to identify potential opportunities for company growth.
- Collect the cheque from the customer and make good display in the market.

- Look In to all the orders and requirements based On consumer choice and preference off the customers.
- Corresponding with suppliers to get the best price for the products.
- Planning product ranges and preparing sales and stock plans in conjunction with buyers.
- Controlling stock levels based on forecast for the season.
- Selling the product to retail stores directly from the wholesalers they work for.
- Maintains store shelves by observing display so company products; removing damaged or freshness-dated products; tidying stores shelves; providing optimum display products. prepare and coordinate with the seniors.
- Manage communication with suppliers and distributors. Receipt of goods. Checking expiry and proper condition of goods.

#### **EDUCATION CREDENTIALS**

- Bachelor of Science & Accountancy.
- Senior Secondary High School.

#### **IT SKILLS**

- Proficient in Micro soft (Word, Excel, Power Point & Internet Application)

#### **PASSPORT DETAILS**

<i>Passport No.</i>	<i>Place Issue</i>	<i>Date Issue</i>	<i>Date Expiry</i>
T9212865	DUBAI	27/11/2019	26/11/2029

#### **PERSONAL DETAILS**

- ✉ *Date of Birth* : 18/06/1993.
- ✉ *Religion* : Hindu.
- ✉ *Civil Status* : Single.
- ✉ *Language* : English, Hindi & French.
- ✉ *Visa Status* : Employment Visa

#### **DECLARATION:-**

*I do hereby declare that all the above information furnished by me are true and correct to the best of my knowledge.*

*Yours Faithfully*

**UMESH BADLANI**