



UNNIKRISHNAN PS

SALES EXECUTIVE

My Contact

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📍 Abudhabi , UAE

Hard Skill

- Data mining and analysis
- Customization and Configuration
- Digital Marketing
- Web based technology
- Front Desk Operations
- Guest Relations and Services
- Data Analysis
- Accounting
- CashFlow Financial

Soft Skill

- Observation
- Decision making
- Communication
- Multi-tasking
- Team work

Education Background

- Bachelor of Social Science: Sociology
Mahatma Gnadhi University ,kottayam
Completed in 2015
- Library and information Science
Indira Gandhi Open University -kerala
Completed in 2021
- Professional Diploma web
Diploma in web development
Kerala State Rutronix -kerala
Completed in 2019

About Me

Dedicated and skilled individual with 4 years of experiences in sales and financial . To seek and maintain full-time position that offers professional challenge utilizing interpersonal skills. excellent time management skills.

Professional Experience

Max Value Credits And Investment Ltd,
Sales Representative Jan2021 - Dec 2022

Key responsibilities:

- Analyze current and past financial data
- Look at recent financial performance and identify trends
- Developed and delivered engaging sales presentation to covey product benefits.
- Suggest budgets and improvements based on the above information

Library Assistant

MAR BASELIOUS COLLEGE Adimali kerala. Jan 2020- Nov 2020

Key responsibilities:

- Answered questions from patron and helped to find desired materials.
- Handled check -in and check -out process of library books and materials at circulation desk.
- Gained strong understanding of various methods for cataloging books and other material.

Eastern Condiments Pvt Ltd, Adimali kerala

Salesperson Mar 2018 – jan 2020

- Key responsibilities:
- Analyzed financial data
- Increased sales and customer satisfaction through personalized servicing.
- Listened to clients and introduced solution to satisfy business and personal nee
- Prepared reports on the above information and reported the insights.

Achievements

Language Proficiency : Fluent in English,Malayalam, Tamil

Computer Proficiency : Microsoft Office, Web Designing, PHP