




## **Nabeel Ashraf**

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### **OBJECTIVE**

**To work in challenging and competitive atmosphere where I can excel**

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### **EDUCATION:**

<b><u>Degree</u></b>	<b><u>Year</u></b>	<b><u>Institute</u></b>
Matric	2015	Govt. New Model High School
F.A	2018	Board of Intermediate & Secondary Education
B.A	2022	Continue

### **EXPERIENCE:**

- 4 Years experience as Shift Manager in Pizza Hut.
- 1 years experience as shift manager in The Best Bite.
- Working as Counter Manager at The Dynasty Restaurant and Banquets.

### **CERTIFICATION:**

- 6 Months diploma in MS Office(MS Word, Excel, Power Point )
- 6 Months diploma in Hotel Management from ITHM(International Tourism and Hotel Management)
- L.A.S.-1(Leading A Shift)

### **PERSONALSKILLS:**

- Hard worker
- Loyal
- Proactive

### **INTERESTS:**

- Internet roaming
- ERP
- Leadership

**REFERENCES WILL BE FURNISHED ON DEMAND**

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**Top KPI highlights:**

**FSCC(Food safety compliance check):** First time passed at FSD Canal Road in first round.  
(MOD- Nabeel Ashraf conducted time 2:00 Pm)

In very first FSCC gave me a big challenge but soon it's become a team game for me.

**ACE(Assure customer experience):**Passed Feb-21

I used to run my shift on ACE as this is helpful to me for assuring great experience with all standards.

**Index to Budget:** YTD 2020-2021 Sale 100.1%.Index to LY 113%.Transaction Growth 114%.  
Home Delivery Growth Is 118%.

I always keep in mind how to make billions with single pennies. I have good command in managing customer either in dinning or delivery. I do not lose single transaction by hand shake and MARISSA tool.

**PCA(Product Cost analyses) :** Food cost 36.11% &Variance VS Ideal/Actualis0.7% FMO  
July-2021,

Food cost is just name of making good practices of team according to usage method. I keep myself close with team coaching smallest practice that can play a vital role in food cost.

**GES (Guest Experience) :** Overall Satisfaction 87%,

I have coached to my team always offer a highlighted survey bill to the customer because it's our services reflection that can help to increase our penetration in the market.

**YTD:<1486%<3096%,**

It's in my habit to maintain <14 because in this way 100% speed of service executed in delivery as well as my dining guest served with in9-12min. This gives me good advantage to retain our customers with us for long time period.

**What would I do differently do:** I am hard worker and disciplined man. I would use my skills for gaining company goals. By applying all standards I'll be lead my prestigious company to the highest peak. I'll spend my most of time close to my team to train them well, I'll be as Shift Manager prove example for my team motivation to work hardly for gaining company motives. I would use all methods of LSM for getting maximum market share.

I look forward to hearing from you. I assure you that I shall no stone unturned to achieve organizational goals.

**Yours truly,  
Nabeel Ashraf  
0302-2350702**