



# TEODOLFO TACSAN

COMMERCIAL PROMOTER/MERCHANDISER

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## ABOUT ME

Dynamic professional with over 26 years of experience in esteemed organizations, I am eager to contribute my knowledge and skills to a forward-thinking company. A self-motivated individual, I excel in communication, decision-making, problem-solving, and analytical abilities. With a strong focus on results-oriented outcomes, I am dedicated to achieving organizational goals and driving success.

## EDUCATION

### BS FISHERIES

## SKILLS

COMPUTER LITERATE (MS OFFICE APPLICATIONS, EMAIL, SOCIAL MEDIA PLATFORMS)

CUSTOMER SERVICE

TEAM PLAYER

ATTENTION TO DETAIL

STRONG COMMUNICATION

INVENTORY CONTROL

GOAL ORIENTED

QUALITY MONITORING

## PERSONAL DETAILS

Date of birth  
30 May 1972

Visa status  
Cancelled visa

## WORK EXPERIENCE

### FEDERAL FOODS

LLC  
Dubai  
Jan 2007 - Present

#### Commercial Promoter/Merchandiser

- Forecast sales and create sales plan on monthly basis.
- Building relationships with vendor and customers.
- Analyze sales data, highlight slow and fast moving products.
- Ensure the correct price and category of the products.
- Monitoring stock movement and managing inventory levels.
- Order and replenish items, ensuring product displays are available at all time.
- Update Salesman and Coordinator on a timely manner.
- Deployed to Hyper A/B markets (Union Coop & Nesto)

AMERICAN  
UNIVERSITY  
Dubai  
Sep 2004 - Present

#### Store In-charge

- Oversee daily store operations and ensure efficient workflow.
- Manage and supervise store staff.
- Maintain and manage inventory levels, including ordering and stock control.
- Ensure store compliance with health and safety regulations.
- Handle customer complaints and queries professionally.
- Monitor sales performance and implement strategies to achieve sales targets.
- Prepare regular reports on sales, inventory, and staff performance.
- Coordinate with suppliers and vendors to ensure on-time delivery of stock.

LIFCO  
SUPERMARKET  
Dubai  
May 1998 - Present

#### Store Assistant

- Keeping the store fully stocked.
- Maintaining the highest level of visual merchandising and store conditions.
- Delivering exceptional sales services for improved customer satisfaction.
- Interacting with customers and identifying their needs and preferences.
- Operating cash registers and point-of-sale machines.
- Receiving and verifying the quality and quantity of new shipments.
- Enforcing in-store security and health and safety procedures and regulations.

## LANGUAGES

ENGLISH

TAGALOG