






TEODOLFO TACSAN

COMMERCIAL PROMOTER/MERCHANDISER

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ABOUT ME

Dynamic professional with over 26 years of experience in esteemed organizations, I am eager to contribute my knowledge and skills to a forward-thinking company. A self-motivated individual, I excel in communication, decision-making, problem-solving, and analytical abilities. With a strong focus on results-oriented outcomes, I am dedicated to achieving organizational goals and driving success.

EDUCATION

BS FISHERIES

SKILLS

COMPUTER LITERATE (MS OFFICE APPLICATIONS, EMAIL, SOCIAL MEDIA PLATFORMS)

CUSTOMER SERVICE

TEAM PLAYER

ATTENTION TO DETAIL

STRONG COMMUNICATION

INVENTORY CONTROL

GOAL ORIENTED

QUALITY MONITORING

PERSONAL DETAILS

Date of birth

30 May 1972

Visa status

Cancelled visa

WORK EXPERIENCE

FEDERAL FOODS

LLC

Dubai

Jan 2007 - Present

Commercial Promoter/Merchandiser

- Forecast sales and create sales plan on monthly basis.
- Building relationships with vendor and customers.
- Analyze sales data, highlight slow and fast moving products.
- Ensure the correct price and category of the products.
- Monitoring stock movement and managing inventory levels.
- Order and replenish items, ensuring product displays are available at all time.
- Update Salesman and Coordinator on a timely manner.
- Deployed to Hyper A/B markets (Union Coop & Nesto)

AMERICAN

UNIVERSITY

Dubai

Sep 2004 - Present

Store In-charge

- Oversee daily store operations and ensure efficient workflow.
- Manage and supervise store staff.
- Maintain and manage inventory levels, including ordering and stock control.
- Ensure store compliance with health and safety regulations.
- Handle customer complaints and queries professionally.
- Monitor sales performance and implement strategies to achieve sales targets.
- Prepare regular reports on sales, inventory, and staff performance.
- Coordinate with suppliers and vendors to ensure on-time delivery of stock.

LIFCO

SUPERMARKET

Dubai

May 1998 - Present

Store Assistant

- Keeping the store fully stocked.
- Maintaining the highest level of visual merchandising and store conditions.
- Delivering exceptional sales services for improved customer satisfaction.
- Interacting with customers and identifying their needs and preferences.
- Operating cash registers and point-of-sale machines.
- Receiving and verifying the quality and quantity of new shipments.
- Enforcing in-store security and health and safety procedures and regulations.

LANGUAGES

ENGLISH

TAGALOG