Mujtaba Zaid Syed مجتبی زید سید

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- <u>+971 5</u>45173292
- Door No 209, Roohani Building Deira, Near Rumaan Hotel - Dubai

To The Manager

Respected Sir,

Subject: Application for the suitable position in the platform of customer relationship

I would like to express my interest in your company and the available position submitting my CV for the above-mentioned position in your organization. I am enclosing my detailed CV describing all my capabilities, qualifications, computer skills, work experience which would be an asset to an organization.

i hold a very strong knowledge in sales and assure you that I will be best at my work.

My background and career goals seem to match your job requirements well so I wish to offer my candidature for this job.I assure you that I will be the precious asset of your organization. I look forward for an opportunity to work with you for which i shall remain thankful to you.

Thanking you in

anticipation.

Your's Faithfully

(Syed Mujtaba Zaid)





+971 54517 3292



mujtabazaidsyed@gmail.com



Deira City - Dubai

SKILLS

- * Good Communication & interpersonal Skills
- * Excellent knowledge in internet Applications
- * Good ability to interact and work with all departments in a continuous learning suggestive environment & Priority setting
- * Training & problem solving, Working with others effectivity

EDUCATION

Completed 10th from Telangana
Completed (HSEC) from Telangana

Mujtaba Zaid Syed

Excellent communicative skills,

Comfortable with fellow staff at any level with a positive approach,

Eager to learn, self motivated, ambitious, innovative, and hard working.

Strong interpersonal & Organizational skills
Total dedication, loyalty and confidentiality are the keys to my success.

PROFESSIONAL SUMMARY

- * Worked as an CAFE MANAGER in BISTROBITES for 3years October 2021-October 2024
- * Worked as an **SENIOR RELATIONSHIP OFFICER** in NEXA (Automobile) for 1year February 2019 March2020
- * Worked as an **SALES OFFICER** in MAHINDRA (Automobile) for 1year December 2017–Febuary2019
- * Worked as an **SALES EXECUTIVE** in TALWAR HYUNDAI (Automobile) for 2years January 2016–December2018
- * Worked as an **CHEF TRAINEE** in SUBWAY IT-PARK for 2years January 2014–January 2016
- * Worked as an **SALESMAN** in AIRTEL NETWORK BANGLORE for 18months 2011–2013

JOB PROFILE

- * Professionally and effectively employs sales skills to achieve targeted sales
- * Increase the level of sales and business mix direct from individual clients
- * Maintain an accurate and current database
- * Identify and develop sources of potential clients
- * Customer Contact
- * Effectively communicate with clients to gain commitment to purchase the products
- * Effectively communicate with clients via telephone, face-to-face and written
- * Effectively employ sales skills to confirm profitable enquiries
- * Take accurate enquiry details from client
- * Maintain high standard of personal presentation
- * Maintain accurate records of all contacts with client

TECHNICAL SKILLS

- * Sound knowledge of internet
- * Windows Operating Systems & Networking
- * MS Office (Word, Excel & PowerPoint)

QUALITIES

- * I am a good leader, team player and individual performer ,motivate others and have the art of getting things done.
- * Proficiency in English, Hindi and Urdu languages.
- * Diligent at delivering any task.
- * Adjustability to work in mixed environment

ACHIEVEMENT

First team member to receive appreciation in Increasing the level of sales and business mix direct from individual clients.

STRENGTHS

- * Self Starter
- * Ouick learner
- * Smart Worker
- * Patience
- * Goal Oriented
- * Positive Attitude

CAREER OBJECTIVE

To seek challenging opportunities in an ever evolving industry where my skill sets and dedication can be fully utilized to the utmost satisfaction of the employer. Aiming for a career oriented position in a professional and progressive organization.

PERSONAL INFO:

Name: Mujtaba Zaid Syed

ber's name: Syed Sikander Pasha

Father's name : Syed Sikander Pasha

Date of birth: 20-01-1994 Nationality: Indian Passport No: C4775286 Marital status: Single

Languages known: Read, Write (Arabic) and

Speak English, Urdu, Hindi

Hobbies : Browsing and Playing Cricket

Declaration:

I hereby declare that the particulars furnished are true to the best of my knowledge. If I have an opportunity of serving in your concern, I'll be

Grateful and obliged to you.

Place: Deira City - Dubai