

MR. TUSHABE ALEXANDER

VAN SALES/MERCHANDISER.

35 years old

ABUDHABI , UAE.

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PERSONAL STATEMENT

Throughout my life I have always loved to pursue a career in the above mentioned position(s) and I have attained the required education and training to execute the roles and responsibilities needed, I have developed a reputation for being a problem-solver and effective communicator, with a keen eye for detail and the ability to work under pressure. I have experience in Navigation technology, excellent route planning and time management, excellent customer service, safe driving practices and physical stamina to carry out the job.

JOB HISTORY/ EXPERIENCES

AL BARAK HOLDING MUSSAFFA-UAE OCTOBER 2016-2018

POSITION: Van sales assistant.

Responsibilities:

Load and unload products from the van, ensuring accurate inventory counts and proper handling of goods.

Establish and maintain relationships with existing and potential customers, addressing their needs and preferences to drive sales.

Present and demonstrate products to customers, highlighting features, benefits, and pricing information.

Take orders from customers, process sales transactions, and issue receipts or invoices for purchases.

Negotiate pricing, discounts, and terms with customers to maximize sales revenue and profitability.

Cross-sell or upsell additional products or services to customers to increase order value and meet sales targets.

Maintain accurate records of sales activities, customer interactions, and inventory levels using sales software or databases.

Monitor competitor activities, market trends, and customer feedback to identify opportunities and challenges in the sales territory.

Collaborate with sales managers, supervisors, and colleagues to coordinate sales activities, share insights, and develop strategies.

Participate in sales meetings, training sessions, and product knowledge sessions to stay updated on company offerings and sales techniques.

Resolve customer complaints, issues, or concerns in a timely and professional manner, ensuring customer satisfaction and retention.

THE GUARD PUBLIC SECURITY SERVICES (UAE) Feb-2024 - NOW

POSITION: -Patrolling Guard

ROLES AND RESPONSIBILITIES:

Driving and dropping guards to their different locations a round Abudhabi.

Transporting office materials to different stations a round Abudhabi.

Ensuring proper maintenance of company cars.

ZANDER PREMIUM CARS (UAE), SEPTEMBER 2024 - Till Now

POSITION: Part Time Driver

RESPONSIBILITIES:

Driving to various customers locations to attend theirs needs

Keeping good maintenance of the company cars.

Establishing new client base to expand the company's growth.

EDUCATION

Emirates Driving Company Driving License(Manual transmission)	2024
Uganda Pentecostal University -Business Administration, Degree ,	2010-2013
Ibanda Driving School,Driving And Mechanics, Driving Permit	2012
Kitagwenda High School -High School, Certificate	2008-2009

SKILLS

Safe Driving Practices: Strategically devise optimal routes to conserve time and fuel, all the while ensuring punctual deliveries. I take into account variables such as traffic flow, time of day, and road conditions. By harnessing GPS technology and route optimization

software, devise strategies to reduce travel time and fuel usage. This skill has aided me in meeting delivery deadlines.

Geographical Knowledge: Familiarity with local streets and neighborhoods and in-depth understanding of local streets, neighborhoods, and landmarks. This knowledge allows me to navigate efficiently, avoid detours, and make accurate estimations of travel time. It also enables me to take alternative routes when unexpected road closures or traffic incidents occur, ensuring timely deliveries even in challenging situations.

Stress Management: I handle high-pressure situations with composure to ensure quality service. The nature of delivery work can sometimes lead to high-pressure situations, such as tight schedules or difficult customers. I maintain my composure, make sound decisions under stress. Effective stress management has helped me to maintain a positive attitude and deliver exceptional customer service even in challenging moments.

Mathematical Aptitude: Basic mathematical skills help me to calculate costs, provide correct change, and manage inventory quantities efficiently. This skill helps me to ensure smooth interactions with customers and prevents errors that could negatively impact the business.

Computer Literacy: Proficiency in using delivery-related apps and software such as circuit and many others help me a lot since modern delivery operations heavily rely on technology. This enables me to access real-time information, update delivery statuses, and communicate with dispatchers.

LANGUAGES

English - Proficient

Arabic - Beginner

CERTIFICATES

Driver's License.

High school certificate.

Google cybersecurity Analyst certificate.

National Security Institute Certificate.

