



VISHAKH K

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+971-52 713 4846

Personal Data: -

Date of Birth : 28/01/1992

Gender : Male

Marital Status: Single

Nationality : Indian

Passport Details: -

Passport No. : P 1509468

Place of Issue : Dubai

Date of Issue : 11/082016

Date of Expiry : 10/08/2026

Languages known: -

Language	Read	Write	Speak
English	☐	☐	☐
Hindi	☐	☐	☐
Malayalam	☐	☐	☐
Tamil			☐

Curriculum Vitae

OBJECTIVE

Seeking a challenging and innovative position in a firm that will maximize the opportunities for me to implement my skill set and knowledge as well as use my capabilities in the best way possible so that I can enrich my skill and aid the development of the firm I work with.

WORK EXPERIENCE

KWALITY RACKS

Super Market Racks Display Showroom (Kerala, India)

Designation: Showroom Sales Executive

Duration: 2021 Jan 1st-2022 Dec 31st

Kwality Racks is the company in Kerala region in the category of Display Racks for Supermarkets, Hyper Markets, Godown, Textiles, Footwear, Hardware, Stationery shops.

JOB PROFILE

- Meet and exceed target set in terms of contributing and generating revenue for the department.
- Meeting with potential customers to secure new customers and new projects.
- Develop and adopt sales strategy to generate revenue using various customer sales method.
- Maintain customer relations and coordinate their need with operation department.
- Handling customer questions, inquiries and complaints.
- Finding customer needs and suggesting suitable racks for their shops.
- Prepare Performa invoice.

HDFC Life Insurance Company Limited. (Kerala, India)

Designation: Sales Development Manager

Duration: 2015 Jan 3rd to 2018 June 4th

HDFC life is one of India's leading life insurance company offering a range of Individual and group insurance solutions that meet your various needs such as Protection, Pension, Savings & Investment, Health and more.

Hobbies: -

- Reading
- Watching Films
- Listening Songs

Strengths: -

- Quick Learner
- Adaptable
- Confident
- Leadership quality
- Teamwork
- Problem Solving
- Effective Communication
- Work Ethic
- Flexibility
- Time Management

JOB PROFILE

- *Establishing, maintain and grow relationships with prospective and existing clientele.*
- *Perform customer service and business conversation activities.*
- *Act as a liaison between the customer and our back officer for policy servicing and claims.*
- *Providing financial planning and banking solutions to prospective and existing customers.*
- *Contact customers to inform them about product and services as well as setting individual appointments.*
- *Meet sales targets and following complaint guidelines.*

SKILLS

- Strategic thinking
- Creative
- Problem solving
- Leadership Skill
- Analytical thinking
- Ability to work collaboratively
- Have creativity and imagination
- Business development
- Setting target and achieving it

EDUCATIONAL QUALIFICATIONS

- **Master of Business Administration**, PONDICHERRY University 2012-2014
- **Bachelor of Business Management**, Kannur University, Kerala 2009-2012
- **10th**, Kerala state Syllabus

DECLARATION

I hereby declare that the above furnished details are true to the best of my knowledge and belief.

VISHAKH K