

## VISHNU SREEKUMAR

@ vishnusree9444@gmail.com

±971526224749

QIDFA, FUJAIRAH



### Objective

I have gained experience as an Outdoor Cum Indoor salesman with leading company in UAE. I have utilized my strong analytical thinking and creative problem solving capabilities in shaping challenges into concrete achievements that have made notable enhancements to business growth. My ability to perform under pressure and commitment to quality, coupled with distinctive qualifications are credentials that I can immediately apply to contribute to the success of your highly progressive organization and make me a valuable resource.



### Personal Details

- Date of Birth : 25-05-1995
- Marital Status : Single
- Nationality : INDIAN
- Passport : S2908213
- Gender : Male
- Driving Licence : UAE, Light Duty Manual, Lic No- 241071
- Place : Cochin



### Experience

#### ● ARAFA BUILDING MATERIALS TRADING LLC | UAE

*April-2021 -*

##### SALES EXECUTIVE

Develop and maintain relationships with existing clients and identify new sales opportunities.

Meet or exceed monthly, quarterly, and annual sales targets.

Provide excellent customer service and ensure customer satisfaction.

Prepare sales reports and forecasts, and analyze sales data.

Participate in industry events and conferences to stay up-to-date with market trends.

Collaborate with cross-functional teams such as marketing and product development to achieve sales objectives.

#### ● SIMPLESOFT SOFTWARE SOLUTIONS HARIPAD

*05-10-2018 - 01-04-2021*

##### Customer Relationship Officer

Act as the first point of contact for customers and handle inquiries, complaints, and feedback.

Ensure prompt resolution of customer issues and escalate complex cases to the relevant departments.

Build and maintain strong relationships with customers through regular follow-ups and check-ins.

Provide product and service information to customers and identify opportunities for upselling and cross-selling.

Collaborate with cross-functional teams such as sales, marketing, and operations to enhance the overall customer experience.



## Education

### G-TEC Education

2019

Auto Cad

### State Council of Vocational Training (SCVT)

2017-18

Surveyor

### Higher Secondary Certificate (HSC)

2011-13

High secondary

### Secondary School Leaving Certificate (SSLC)

2010-11

High school



## Skills

\* MS OFFICE

\* SELF MOTIVATED

\* INDUSTRY KNOWLEDGE

\* TROUBLESHOOT

\* EXTREME DEDICATION

\* QUICK LEARNER

\* PROBLEM SOLVING



## Languages

1. English

2. Hindi

3. Tamil

4. Malayalam



## Extra Curricular Activities

NCC "A" Certificate holder (Awarded by the ministry of defence ).

National Service Scheme (NSS) Certificate holder



## Declaration

I Hereby Declare That All The Information Mentioned Above Is True To My Knowledge And I Bear Responsibility For The Above Mentioned Particulars.