VISHNU SREEKUMAR

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- ±971526224749
- **QIDFA**, FUJAIRAH



Objective

I have gained experience as an Outdoor Cum Indoor salesman with leading company in UAE. I have utilized my strong analytical thinking and creative problem solving capabilities in shaping challenges into concrete achievements that have made notable enhancements to business growth. My ability to perform under pressure and commitment to quality, coupled with distinctive qualifications are credentials that I can immediately apply to contribute to the success of your highly progressive organization and make me a valuable resource.

Personal Details

Date of Birth : 25-05-1995

Marital Status : Single

Nationality : INDIAN

Passport : S2908213

Gender : Male

Driving Licence: UAE, Light Duty Manual, Lic No- 241071

Place : Cochin

Experience

ARAFA BUILDING MATERIALS TRADING LLC | UAE

April-2021 -

SALES EXECUTIVE

Develop and maintain relationships with existing clients and identify new sales opportunities.

Meet or exceed monthly, quarterly, and annual sales targets.

Provide excellent customer service and ensure customer satisfaction.

Prepare sales reports and forecasts, and analyze sales data.

Participate in industry events and conferences to stay up-to-date with market trends.

Collaborate with cross-functional teams such as marketing and product development to achieve sales objectives.

SIMPLESOFT SOFTWARE SOLUTIONS HARIPAD

05-10-2018 - 01-04-2021

Customer Relationship Officer

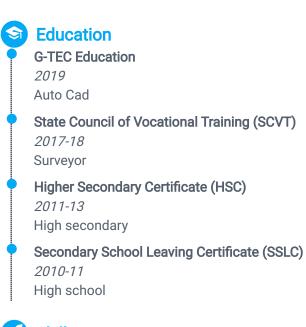
Act as the first point of contact for customers and handle inquiries, complaints, and feedback.

Ensure prompt resolution of customer issues and escalate complex cases to the relevant departments.

Build and maintain strong relationships with customers through regular followups and check-ins.

Provide product and service information to customers and identify opportunities for upselling and cross-selling.

Collaborate with cross-functional teams such as sales, marketing, and operations to enhance the overall customer experience.



Skills

- * MS OFFICE
- * SELF MOTIVATED
- * INDUSTRY KNOWLEDGE
- * TROUBLESHOOT
- * EXTREME DEDICATION
- * QUICK LEARNER
- * PROBLEM SOLVING

Languages

- 1. English
- 2. Hindi
- 3. Tamil
- 4. Malayalam

Extra Carricular Activities

NCC "A" Certificate holder (Awarded by the ministry of defence). National Service Scheme (NSS) Certificate holder

Declaration

I Hereby Declare That All The Information Mentioned Above Is True To My Knowledge And I Bear Responsibility For The Above Mentioned Particulars.