




# MUHAMMED FASEEL K

## Van Sales Representative

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 United Arab Emirates, Dubai

### Professional summary

- Sales, distribution and collection
- Route plans
- Identifying new outlets opening and adding them to the route plans
- Consistent monitoring and feedback on the financial discipline of the assigned customers
- New products listing and price revision in the assigned stores
- Follow up and ensure collection of receivables in agreed timelines and follow cash deposit protocols

### Experience

Field Sales Representative

#### Hindustan uniliver, India, Kerala

As a Field Sales Representative, I was responsible for building and maintaining relationships with clients, promoting and selling products, and achieving sales targets. I utilized my strong communication and negotiation skills to successfully close deals and increase revenue for the company.

Van sales

#### Al karama oasis trading llc, United Arab Emirates

As a Van Sales representative at Al Karama Oasis Trading LLC in the United Arab Emirates, I was responsible for increasing product sales and building strong relationships with clients. With a focus on customer satisfaction, I consistently met and exceeded sales targets and contributed to the overall growth of the company.

- Developed and maintained relationships with clients
- Achieved and surpassed sales targets
- Promoted new products effectively
- Managed inventory and delivery schedule
- Conducted market research to identify potential customers

### Skills

- Customer Service  
Expert
- Relationship Building  
Expert
- Closing Skills  
Expert
- Selling Techniques  
Expert
- Prospecting Skills  
Expert
- Product Knowledge  
Expert
- Market Knowledge  
Expert
- Motivation  
Expert
- Interpersonal Skills  
Expert
- Adaptability  
Expert
- Persuasion  
Expert
- Time Management  
Expert
- Communication  
Expert
- Problem Solving  
Expert
- Negotiation  
Expert

### Education

### Links

*Courses*

Photoshop

Royal institute kannur

*Hobbies*

- Traveling
- Reading

*Languages*

- Hindi
- English
- Malayalam