

# MUHAMMED FASEEL K

## Van Sales Representative

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 United Arab Emirates, Dubai

### Professional summary

- Sales, distribution and collection
- Route plans
- Identifying new outlets opening and adding them to the route plans
- Consistent monitoring and feedback on the financial discipline of the assigned customers
- New products listing and price revision in the assigned stores
- Follow up and ensure collection of receivables in agreed timelines and follow cash deposit protocols

### Experience

Field Sales Representative

#### Hindustan uniliver, India, Kerala

As a Field Sales Representative, I was responsible for building and maintaining relationships with clients, promoting and selling products, and achieving sales targets. I utilized my strong communication and negotiation skills to successfully close deals and increase revenue for the company.

Van sales

#### Al karama oasis trading llc, United Arab Emirates

As a Van Sales representative at Al Karama Oasis Trading LLC in the United Arab Emirates, I was responsible for increasing product sales and building strong relationships with clients. With a focus on customer satisfaction, I consistently met and exceeded sales targets and contributed to the overall growth of the company.

- Developed and maintained relationships with clients
- Achieved and surpassed sales targets
- Promoted new products effectively
- Managed inventory and delivery schedule
- Conducted market research to identify potential customers

### Education

### Skills

Customer Service

Expert

Relationship Building

Expert

Closing Skills

Expert

Selling Techniques

Expert

Prospecting Skills

Expert

Product Knowledge

Expert

Market Knowledge

Expert

Motivation

Expert

Interpersonal Skills

Expert

Adaptability

Expert

Persuasion

Expert

Time Management

Expert

Communication

Expert

Problem Solving

Expert

Negotiation

Expert

### Links

## *Courses*

### **Photoshop**

Royal institute kannur

## *Hobbies*

- Traveling
- Reading

## *Languages*

- Hindi
- English
- Malayalam