



Vijin Vijayan

CONTACT

- Dubai, UAE
- +971524469601
- vijinplavilayil92@gmail.com
- 28/03/1992
- INDIAN
- UAE Light Vehicle Manual

SKILLS

- Customer relations
- Microsoft Excel proficiency
- Product merchandising and distribution
- Fluency in multiple languages
- Time management efficiency
- B2B and B2C sales
- FMCG knowledge
- Merchandising and display management

LANGUAGES

Malayalam Native

English B2
Upper intermediate

Hindi B2
Upper intermediate

Arabic A1
Beginner

PROFESSIONAL SUMMARY

Effectively promotes products and increases revenue by connecting with customers and recommending target offerings. Organised, adaptable and knowledgeable about preparing displays, merchandising shelves and assisting customers. Drives loyalty with friendly and skilled support.

WORK HISTORY

Vam sales representative 02/2023 - Current

Al ghurair foods distribution llc - Dubai, UAE

- Fostered strong customer relationships through exceptional service.
- Pioneered innovative sales strategies for increased market penetration.
- Enhanced brand visibility by participating in trade shows and conferences.

Van sales representative 05/2021 - 12/2022

Marmum diary farm llc - Dubai, UAE

- Increased brand awareness by conducting regular promotional events.
- Developed strong relationships with customers to gain repeat business.
- Boosted product visibility with strategic placement in retail outlets.

Merchandiser 03/2017 - 02/2021

Nadec diary llc - Sharjah, UAE

- Performed stock management duties for optimal inventory control.
- Developed custom merchandising plans with team collaboration.
- Maintained strong vendor relationships to negotiate better deals.

Van sales helper 02/2015 - 01/2017

Nadec diary llc - Sharjah, UAE

- Cleaned and arranged living areas to maintain attractive appearances.
- Worked independently and collaboratively, adapting to diverse work styles.
- Communicated with different people to understand and address service user needs.

EDUCATION

Diploma in Process control instrumentation

SIIT - Kerala, India

Diploma in electrical and electronics

Amet technical college - Kerala, India